

# MONAT Directors' Summit 2022 Cancun

FAQ for Market Partners in the USA

\*FAQ are subject to change\*

**Q: WHAT ARE THE DATES FOR MONAT DIRECTORS' SUMMIT 2022 CANCUN?**

A: MONAT Directors' Summit 2022 Cancun will be held February 10-13, 2022.

**Q: WHO IS ELIGIBLE FOR MONAT DIRECTORS' SUMMIT 2022 CANCUN?**

A: All Career-Rank Associate Executive Directors and above as of September 1, 2021; Market Partners who achieve AED rank by December 31, 2021; and MPs who rank advance to Market Mentor or above for the first time December 1-31, 2021 are eligible to qualify for Directors' Summit 2022 Cancun.

**Q: WHAT IS THE QUALIFICATION PERIOD?**

A: The qualification period is September 1, 2021-January 31, 2022.

**Q: HOW CAN I QUALIFY?**

A: Qualifications are as follows:

**Participants:**

- All Career-Rank AEDs or above as of September 1, 2021
- Market Partners who achieve AED rank by December 31, 2021

**QUALIFICATION CRITERIA**

**UPDATE: Career-Rank Associate Executive Director as of September 1, 2021:**

May earn qualification by being Paid-As Managing Market Mentor 3 out of 5 qualification months (September 2021-January 2022)

**Rank up to AED in December 2021:**

Maintain AED paid-as rank in January 2022

**Career-Rank Executive Director and Senior Executive Director as of September 1, 2021:**

Maintain AED+ paid-as rank 4 out of 5 qualification months (September 2021-January 2022)

**UPDATE: Career-Rank Associate Executive Director, Executive Director, and Senior Executive Director as of September 1, 2021:**

Personally promote an MP to Market Mentor or above for the first time in December 2021. The new MM+ and the sponsoring Director must maintain their December ranks or rank up in January 2022. Also, the sponsoring Director must be paid-as the same rank or higher than the promoted MP.

*UPDATE: Obtain an additional "grace month" by accumulating 50,000 GV during the qualification period.*

**Qualification for New Managing Market Mentors:**

**Career-rank Market Mentors or below who...**

- Promote to MMM for the first time September-December 2021
- Maintain MMM paid-as rank during their remaining qualification months

...will qualify!

**UPDATE: Qualification for New Market Mentors:**

**Career-Rank Associate Market Mentors or below who...**

- Promote to MM for the first time in December 2021

- Maintain MM paid-as rank in January 2022

**...will qualify!**

**Q: WHAT IS INCLUDED IN MONAT DIRECTORS' SUMMIT 2022 CANCUN?**

- Networking time with the very best of MONAT Leadership
- Special awards and recognition event
- 6th Annual MONAT Gratitude 5K Walk/Run
- Exclusive previews of 2022 plans
- 3 nights of resort accommodations
- All-inclusive food and beverage package
- Round-trip flight to Cancun International Airport
- A full day of leisure
- Option to bring your spouse or special guest for a Valentine's Weekend in Paradise (costs and conditions apply)

**Q: IF I EARN THE TRIP BUT CAN'T GO, CAN I RECEIVE A SUBSTITUTE REWARD OR ALLOW SOMEONE TO GO IN MY PLACE?**

A: No. Only the trip earner can participate in this trip. No substitutions or cash equivalents will be awarded. MONAT reserves the right to adjust event dates at any time.

**Q: MAY I BRING A GUEST?**

A: Yes! Directors' Summit 2022 qualifiers may bring their spouse or a non-Market Partner guest for \$499 USD. Airfare for spouses/guests is not included and must be purchased by the qualifying Market Partner. All guests must be 18 years of age or older at the time of travel and cannot be current Market Partners.

**BONUS:** Career-Rank SEDs who qualify for this incentive may bring their spouse or a non-Market Partner guest at no additional cost to them. Airfare and accommodations for spouses/non-Market Partner guests is included.