

# MONAT Directors' Summit 2022 Mexico

FAQ for Market Partners in the USA

\*FAQ are subject to change\*

**Q: WHAT ARE THE DATES FOR MONAT DIRECTORS' SUMMIT 2022 MEXICO?**

A: MONAT Directors' Summit 2022 Mexico will be held February 10–13, 2022.

**Q: WHO IS ELIGIBLE FOR MONAT DIRECTORS' SUMMIT 2022 MEXICO?**

A: All career-title Associate Executive Directors and above as of September 1, 2021, and Market Partners who achieve AED rank by December 31, 2021, are eligible to qualify for Directors' Summit 2022 Mexico.

**Q: WHAT IS THE QUALIFICATION PERIOD?**

A: The qualification period is September 1, 2021–January 31, 2022.

**Q: HOW CAN I QUALIFY?**

A: Qualifications are as follows:

**Participants:**

- All career-title AEDs or above as of September 1, 2021
- Market Partners who achieve AED rank by December 31, 2021

**QUALIFICATION CRITERIA**

Career Rank Associate Executive Director, Executive Director, or Senior Executive Director as of September 1, 2021:  
Maintain AED paid-as rank 4 out of 5 qualification months (September 2021–January 2022)

**New AED in September 2021:**

Maintain AED paid-as rank 3 out of the 4 remaining qualification months (October 2021–January 2022)

**New AED in October 2021:**

Maintain AED paid-as rank 2 out of the 3 remaining qualification months (November 2021–January 2022)

**New AED in November 2021:**

Maintain AED paid-as rank 1 out of the 2 remaining qualification months (December 2021–January 2022)

**New AED in December 2021:**

Maintain AED paid-as rank in January 2022

Obtain an additional “grace month” by accumulating **100,000 GV** during the qualification period.

Career-Rank SEDs who qualify for this incentive may bring their spouses.

**Qualification for New Managing Market Mentors:**

**Career-rank Market Mentors or below who...**

- Promote to MMM September–December 2021
- Maintain MMM paid-as rank during their remaining qualification months

**...will qualify!**

Obtain an additional “grace month” by accumulating **100,000 GV** during the qualification period.

**Q: WHAT IS INCLUDED IN MONAT DIRECTORS' SUMMIT 2022 MEXICO?**

- Exclusive Director training featuring John Maxwell, the world's Number 1 leadership expert
- Networking time with the very best of MONAT Leadership
- Special awards and recognition event
- 6th Annual MONAT Gratitude 5K Walk/Run
- Exclusive previews of 2022 plans
- 3 nights of resort accommodations
- All-inclusive food and beverage package
- Round-trip flight to Cancun International Airport
- A full day of leisure
- Option to bring your spouse or special guest for a Valentine's Weekend in Paradise (costs and conditions apply)

**Q: IF I EARN THE TRIP BUT CAN'T GO, CAN I RECEIVE A SUBSTITUTE REWARD OR ALLOW SOMEONE TO GO IN MY PLACE?**

A: No. Only the trip earner can participate in this trip. No substitutions or cash equivalents will be awarded. MONAT reserves the right to adjust event dates at any time.

**Q: MAY I BRING MY SPOUSE?**

A: Career-rank SEDs who qualify for this incentive may bring their spouses. Airfare for spouses is not included and must be purchased by the qualifier.

New and career-rank AEDs, career-rank EDs and new MMMs who qualify for this incentive may bring their spouses for a cost of \$499 USD. Airfare for spouses is not included and must be purchased by the qualifier.