

MONAT PASSPORT 2021

FAQ FOR MARKET PARTNERS IN THE USA

*FAQ are subject to change.

Q: WHAT ARE THE TRAVEL DATES FOR THE TRIP?

A: Passport 2021 will be held October 21-25, 2021, at the Barceló Bávaro Resorts in Punta Cana, Dominican Republic.

Q: WHAT IS THE QUALIFICATION PERIOD?

A: The qualification period and criteria have not changed. Qualification is still February 1–July 31, 2021.

Q: WHO CAN PARTICIPATE IN PASSPORT 2021?

Qualification is open to all MONAT Market Partners in the US, Canada, the UK, Ireland, and Poland who are in good standing with MONAT at the time of the trip.

Q: HOW DO I QUALIFY FOR PASSPORT 2021?

A: Market Partners can qualify by meeting the requirements listed in the chart below.

QUALIFICATION FEBRUARY 1–JULY 31, 2021		
TIER	REQUIREMENTS	AWARD
1	<ul style="list-style-type: none"> PERSONAL SPONSOR: 4 MPs, 12 VIPs PERSONAL GROUP SPONSOR: 15 MPs, 45 VIPs GROUP VOLUME: 50,000 GV PAID-AS RANK ON LAST QUALIFICATION MONTH: Paid-as MMB+ in July 	TRIP + SHARED ROOM
2	<ul style="list-style-type: none"> PERSONAL SPONSOR: 6 MPs, 24 VIPs PERSONAL GROUP SPONSOR: 30 MPs, 90 VIPs GROUP VOLUME: 70,000 GV PAID-AS RANK ON LAST QUALIFICATION MONTH: Paid-as AMM+ in July 	TRIP + SPOUSE + SINGLE ROOM
3	<ul style="list-style-type: none"> PERSONAL SPONSOR: 10 MPs, 36 VIPs PERSONAL GROUP SPONSOR: 45 MPs, 140 VIPs GROUP VOLUME: 100,000 GV PAID-AS RANK ON LAST QUALIFICATION MONTH: Paid-as MM+ in July 	TRIP + SPOUSE + UPGRADED SINGLE ROOM

NOTE:

- Your Personally Sponsored MPs and VIPs count toward your Personal Group Sponsor totals, including those beyond the minimum Personal Sponsor qualification.
- Any existing career-title Managing Market Builder (MMB) or higher in your downline at the beginning of the qualification period will NOT count toward your qualification requirements. If the MMB or higher is demoted during the qualification period, that MP will count for: Personal Group, commissions, and rank purposes, but not for the Passport 2021 incentive.
- In the event a new career-title MMB or higher promotes within your Personal Group during the qualification period, that MP's results are included in your qualification requirements on the month of promotion and each month of the qualification period.

Q: WHAT IS A PERSONAL GROUP?

A: A Personal Group consists of a Market Partner and their entire downline, down to but not including the next career-title Managing Market Builder or higher.

Q: WHAT IS THE LOCATION FOR THE TRIP?

A: Barceló Bávaro Palace and Barceló Bávaro Beach Resort in Punta Cana, Dominican Republic.

Q: WHAT IS INCLUDED IN THE TRIP?

A: Qualifiers receive round-trip airfare from their home airport to Punta Cana, Dominican Republic, and accommodations for four nights. All trip earners' accommodations will include the resort's all-inclusive stay package. Details can be found here. < <https://www.barcelo.com/en-us/barcelo-bavaro-palace>>

Q: WHAT IS NOT INCLUDED IN THE TRIP?

- Ground transportation
- Spouse attendance for Tier 1 qualifiers
- Room service

- Any excursions or activities not expressly noted in trip inclusions
- Incidental travel expenses
- Parking or transportation to originating airport
- Childcare/Sitters
- Meals not expressly noted as part of the all-inclusive package offered by resort
- Meals and incidental expenses while in transit
- Baggage fees, change fees, premium, or assigned seating costs
- Costs associated with travel delays, missed connections, weather events, or other disruptions in travel, including but not limited to overnight lodging in the case of missed connections, canceled flights, early departures, negligence, and/or personal circumstances
- Trip insurance

Q: CAN I BRING MY SPOUSE?

A: Market Partners who meet the qualification criteria for Tiers 2 and 3, as listed above, can bring a spouse and MONAT will pay for that spouse's airfare and lodging. Tier 1 qualifiers do NOT have the option to bring a spouse. Information on paying for non-Market Partner spouse travel will be provided at a future date only if available.

Q: IF I QUALIFIED AS TIER 2 OR 3, WHAT IS THE COST OF BRINGING A GUEST?

A: Tier 2 and 3 qualifiers may bring a guest as part of their qualification award.

Q: IF I QUALIFIED AS TIER 1, CAN I BRING A GUEST?

A: Tier 1 will not have the option to bring a guest. Information on paying for non-Market Partner guest travel will be provided at a future date only if space is available. If, at a later date, we determine we are able to accommodate your guest, the cost is \$499.00 per person. This cost does not include airfare, transfers, or some company-sponsored events.

Q: IF I QUALIFIED AS TIER 1, CAN I CHOOSE MY ROOMMATE?

A: Yes! We will do our best to honor roommate requests. Tier 1 qualifiers will be roomed together based upon country, region, and by teams. We do not guarantee single-occupancy rooms, nor will we be able to confirm anyone for single rooms.

Q: IF I EARN THE TRIP, BUT CAN'T GO, CAN I RECEIVE A SUBSTITUTE REWARD OR ALLOW SOMEONE ELSE TO GO IN MY PLACE?

A: No. Only qualifying Market Partners can participate in this trip. No substitutions or cash equivalents will be awarded.

Q: WHAT ARE THE TAX IMPLICATIONS OF PARTICIPATION IN TRIPS OR PRIZES I RECEIVE FROM MONAT?

A: You (the Market Partner) accept sole responsibility and agree to pay all federal, state, provincial, and local taxes on the value of trips, prizes, or awards you accept from MONAT, as required by the laws in your country of residence, and further agree to indemnify MONAT from any failure to pay such tax amounts when due.