

# MONAT Directors' Summit 2021 DOMINICAN REPUBLIC

FAQ for Market Partners in the USA,  
Canada, UK, Ireland and Poland

*\*FAQ are subject to change*

**Q: WHAT ARE THE DATES FOR MONAT DIRECTORS' SUMMIT 2021: DOMINICAN REPUBLIC?**

A: Travel dates are February 10–14, 2021.

**Q: WHO IS ELIGIBLE FOR MONAT DIRECTORS' SUMMIT 2021: DOMINICAN REPUBLIC?**

A: All career title AEDs and above as of September 1<sup>st</sup>, 2020 and Market Partners who achieve AED rank by December 31<sup>st</sup>, 2020 are eligible to qualify for Directors' Summit 2021.

**Q: WHAT IS THE QUALIFICATION PERIOD?**

A: September 1, 2020 through January 31, 2021.

**Q: HOW CAN I QUALIFY?**

A: Qualifications are as follows:

**Participants:**

- All career title AEDs or above as of September 1, 2020
- Market Partners who achieve AED rank by December 31, 2020

**QUALIFICATION CRITERIA**

**Career Rank AED, ED, SED as of September 1, 2020:**

Maintain AED paid-as rank 4 out of 5 qualification months (September 2020–January 2021)

**New AED in September 2020:**

Maintain AED paid-as rank 3 out of 4 remaining qualification months (October 2020–January 2021)

**New AED in October 2020:**

Maintain AED paid-as rank 2 out of 3 remaining qualification months (November 2020–January 2021)

**New AED in November 2020:**

Maintain AED paid-as rank 1 out of 2 remaining qualification months (December 2020–January 2021)

**New AED in December 2020:**

Maintain AED paid-as rank in January

*Obtain an additional "grace month" accumulating **100,000 GV** during the qualification period.*

*Career Rank SEDs who qualified for this incentive may bring their spouses.*

**Qualification for New MMMs:**

**Career rank MMs or below who...**

- Promote to MMM between September and December 2020
- Maintain MMM paid-as rank during the remaining qualification months

**...will qualify!**

*Obtain an additional "grace month" accumulating **100,000 GV** during the qualification period*

**Q: WHAT IS INCLUDED IN THE MONAT DIRECTORS' SUMMIT 2021: DOMINICAN REPUBLIC?**

- A:
- Exclusive Director training featuring John Maxwell, the world's #1 leadership expert
  - Networking time with the very best of MONAT Leadership
  - Special awards and recognition event
  - 5<sup>th</sup> Annual MONAT Gratitude 5K Walk/Run
  - Exclusive previews of 2021 plans
  - 4 Nights of resort accommodations
  - All-inclusive food and beverage package
  - Round-Trip flights to Punta Cana
  - A full day of leisure
  - Option to bring your spouse or special someone on a Valentine's Weekend in Paradise (Costs and conditions apply.)

**ADDITIONAL INCLUSION FOR SEDS:**

- Round Trip Flights for you and your spouse
- A coveted seat at the SED roundtable, our most exclusive opportunity to provide direct feedback to the MONAT Leadership Team. SEDs not attending Passport will have the option to arrive late February 9 by 5:00 p.m. or on the morning of February 10 by 10:00 a.m. MONAT will pay for the additional room night.

**Q: IF I EARN THE TRIP, BUT CAN'T GO, CAN I RECEIVE A SUBSTITUTE REWARD OR ALLOW SOMEONE TO GO IN MY PLACE?**

A: No. Only the trip earner can participate in this trip. No substitutions nor cash equivalents will be awarded. MONAT reserves the right to adjust event dates at any time.

**Q: MAY I BRING MY SPOUSE?**

A: Career Rank SEDs who qualify for this incentive may bring their spouses. Airfare for spouses is not included and must be purchased by the qualifier.

New and Career Rank AEDs, Career Rank EDs and new MMMs who qualify for this incentive may bring their spouses for a cost of \$499 USD. Airfare for spouses is not included and must be purchased by the qualifier.

**Q: IF I QUALIFIED FOR PASSPORT, I AM BOOKED IN WAVE 1 AND LATER QUALIFY FOR DIRECTORS' SUMMIT, HOW WILL I BE ACCOMMODATED?**

A: If you are a Passport qualifier who registers for Passport Wave 1 and then later qualifies for Directors' Summit, you will automatically be re-accommodated to Wave 2 at no expense to you. Directors' Summit qualifiers who are unable or unwilling to attend Passport Wave 2 may still attend Wave 1. However, MONAT will have no liability or further obligation if travel guidelines prevent your return for Directors' Summit. But, if you can make it back, your round-trip flight to Punta Cana for Directors' Summit is included with your qualification.

**Q: IF I QUALIFIED FOR PASSPORT , I AM BOOKED IN WAVE 2 AND LATER QUALIFY FOR DIRECTORS' SUMMIT, HOW WILL I BE ACCOMMODATED?**

A: For Wave 2 registrants who later qualify for Directors' Summit, we will adjust your return flight and hotel departure date to depart February 14, 2021.