

Road to Success 2021

FAQ for MPs in Canada

FAQ are subject to change

Q. WHERE WILL ROAD TO SUCCESS 2021 EVENTS TAKE PLACE?

A. Road to Success 2021 events will take place in the following locations:
Montreal, Quebec: Hotel Omni Mont-Royal, 1050 Sherbrooke St W, Montreal, Quebec H3A 2R6
Calgary, Alberta: Sheraton Suites Calgary Eau Claire, 255 Barclay Parade SW, Calgary, AB T2P 5C2
Toronto, Ontario: Fairmont Royal York, 100 Front St W, Toronto, ON M5J 1E3

Q. WHAT ARE THE ROAD TO SUCCESS 2021 DATES IN EACH CITY?

A. Road to Success 2021 events will take place on the following dates:
Montreal: Saturday May 8
Calgary: Saturday May 15
Toronto: Saturday June 12

Q. WHAT IS THE PRICE OF REGISTRATION FOR ROAD TO SUCCESS 2021?

A. The cost per attendee for Road to Success 2021 is \$49.99 plus applicable taxes.

Q: HOW DO I REGISTER FOR ROAD TO SUCCESS 2021?

A: If you are eligible to attend (must be MMP+) you can register through an email that will be sent early January, 2021.

Q. WHAT DOES THE \$49.99 REGISTRATION FEE FOR ROAD TO SUCCESS 2021 INCLUDE?

A. The registration fee for Road to Success 2021 includes a full day of training, including renowned guest speakers, as well as breakfast and lunch.

Q. WHO CAN ATTEND ROAD TO SUCCESS 2021?

A. Managing Market Partners (MMP) and above are eligible to register for Road to Success 2021.

Q. CAN I BRING A GUEST TO THE ROAD TO SUCCESS 2021 EVENT?

A. Yes. You may bring a non-Market Partner guest; however, the guest must also register and pay the \$49.99 registration fee to attend.

Q. CAN I ATTEND MORE THAN ONE ROAD TO SUCCESS 2021 EVENT?

A. Yes. You may register and attend as many Road to Success 2021 events as you like, however the \$49.99 registration fee applies to each event.

Q. I TRANSFERRED MY ROAD TO SUCCESS 2020 REGISTRATION TO 2021, IS THERE ANYTHING ELSE I NEED TO DO?

A. No. If you chose to have your 2020 registration transferred to 2021, you are automatically registered for Road to Success 2021 and will receive an email confirming this. There is no further action required.

Q. I TRANSFERRED MY 2020 REGISTRATION TO 2021, BUT LOST MY MMP RANK, WILL I STILL BE ABLE TO ATTEND?

A. You must have a career rank of MMP as of May 1, 2021 in order to attend Road to Success 2021. If you are no longer at MMP by this time, we will cancel your registration and you will receive a full refund.

Q. I CHOSE TO TRANSFER MY 2020 REGISTRATION TO 2021, BUT I CAN NO LONGER ATTEND. CAN I RECEIVE A REFUND?

A. No. The deadline to request a refund for the Road to Success 2020 events has passed. However, you can transfer your registration to another Market Partner (who must be MMP+) and do a one-time name change. A one-time name change requests can be submitted here: <https://forms.gle/uHP7mp72mvR5cdyXA>

Q. WILL THERE BE AN EXCLUSIVE AMM+ FRIDAY TRAINING AS PART OF ROAD TO SUCCESS 2021?

A. No. This year there will only be one training day on Saturday for MMPs and above.

INCENTIVE QUESTIONS

Q: What is the qualification period for the Road to Success 2021 New and You Incentive?

A: December 1, 2020, through April 30, 2021 at 11:59 p.m. Eastern.

Q. WHAT IS THE NEW AND YOU INCENTIVE?

A.

New and You Incentive December 1, 2020 – April 30, 2021		
TIER	DO	EARN
1	10,000 - 14,999 PV	Exclusive Dinner Friday night with VP and GM Jackie McClements
2	15,000+ PV	Exclusive Dinner Friday night with VP and GM Jackie McClements + 1-night hotel stay at hosting hotel.

*1000 PV max of your Personal Sales. New Volume is any Product Pack volume from a new sponsor

Q. WHAT DOES “NEW” AND “YOU” PV MEAN?

A. When we say “NEW”, we are referring to any PV that comes from a newly sponsored Market Partner. For example; you would attain 200 NEW PV on the sale of an Essentials Product Pack. Plus, we will recognize all PV from that new person towards your cumulative PV throughout the qualification period. (PV on Product Packs from your new MPs sponsored MPs does not count towards your cumulative PV). When we say “YOU”, we are referring to YOUR Personal Volume (PV); volume that comes from your personal sales, your customer’s sales, your existing VIP customer sales, and your new VIP customer sales.

Q. I EARNED TIER 1 AND/OR TIER 2 FOR THE 2021 NEW AND YOU INCENTIVE, WHAT WILL I GET REWARDED?

A. If you earned Tier 1, you will receive an exclusive evening at a renowned restaurant, with exciting entertainment at the Road to Success event you have registered for. If you earned Tier 2, you will receive both the exclusive dinner, plus a 1-night hotel stay at the same city/hosting hotel of your event.

Q. IF I EARNED THE INCENTIVE IN 2020, MAY I STILL EARN THE INCENTIVE IN 2021?

A. Yes. If you earned the incentive in 2020 and RSVP'd for the dinner, you will be able to earn the extra “boost” should you earn Tier 1 in 2021. Additionally, if you earned Tier 2 and RSVP'd to your hotel night for 2020, you will have the opportunity to earn a second hotel night should you earn Tier 2 in 2021. The Boost reward/gift is a one-of-a-kind MONAT Branded Rose gold Watch. (Reminder – Tier 2 earners also earn Tier 1 rewards)

EXAMPLE 1:

If I earned Tier 1 in 2020 and RSVP'd for the dinner and then I earn Tier 1 in 2021, I will be rewarded with: Exclusive Dinner + MONAT Branded Rose Gold Watch

EXAMPLE 2:

If I earned Tier 1 in 2020 and RSVP'd for the dinner and then I earn Tier 2 in 2021, I will be rewarded with: Exclusive Dinner + MONAT Branded Rose Gold Watch + 1 Hotel Night

EXAMPLE 3:

If I earned Tier 2 in 2020 and RSVP'd for the dinner and reserved my room and then I earn Tier 2 in 2021, I will be rewarded with: Exclusive Dinner + MONAT Branded Rose gold Watch + 2 Hotel Nights

EXAMPLE 4:

I earned Tier 2 in 2020 and RSVP'd for the dinner and reserved my room and then I earn Tier 1 in 2021 I will be rewarded with: Exclusive Dinner + MONAT Branded Rose gold Watch + 1 Hotel Night

Q. IF I EARNED TIER 1 AND/OR TIER 2 IN 2020, BUT DID NOT RSVP BY MAY 1, 2020 CAN I STILL RECEIVE MY PRIZES AT ROAD TO SUCCESS 2021?

A. If you did not RSVP by the deadline, you will not be eligible to receive your prizes (dinner or hotel). You will have to re-earn the incentive in 2021 to earn Tier 1 or Tier 2.

EXAMPLE:

If I earned Tier 1 in 2020, but did not RSVP, but earn Tier 1 again in 2021, I will be awarded with the Exclusive Dinner, but not the MONAT Branded Rose gold Watch.

Q. I EARNED TIER 1 AND/OR TIER 2 IN 2020 AND ALREADY RSVP'D TO THE DINNER, AND/OR THE HOTEL NIGHT. IS THERE ANYTHING ELSE I NEED TO DO?

A. No. We will send you a reminder email; there is no further action required from you.

Q. I EARNED TIER 1 AND/OR TIER 2 IN 2020 AND ALREADY RSVP'D TO THE DINNER AND/OR HOTEL, BUT I CAN NO LONGER ATTEND, WHAT SHOULD I DO?

A. There will be an option to cancel your reservation in the reminder email that will be sent to you. Once you have opted out from either the dinner or hotel you will not be allowed to opt back in, unless you re-earn it.

Q. Can I take a cash reward instead of attending the dinner or for the hotel night(s)?

A. No. We will not be substituting a cash reward for the hotel night or the dinner.

Q. WHAT IF I AM UNABLE TO MAKE IT, DO I STILL GET THE FREE HOTEL NIGHT(S) AT SOME OTHER TIME?

A. No. The hotel night(s) must be used for one of the surrounding program nights. (Example: Friday – Saturday or Saturday – Sunday.)

Q. MAY I BRING MY SPOUSE TO THE DINNER?

A. Yes. You may bring your spouse/partner to the dinner should you earn Tier 1 or 2, however there is a fee of \$150 CAD for your guest that will be charged when you RSVP.

Q. IF I EARN TIER 1 AND 2 AND I AM ATTENDING TWO ROAD TO SUCCESS EVENTS IN TWO DIFFERENT CITIES, MAY I GO TO DINNER IN ONE CITY AND USE THE HOTEL NIGHT IN ANOTHER?

A. No. If you earn the dinner and hotel night, you must use both in the same city.

Q. IF I EARN TIER 1 AND AM ATTENDING TWO ROAD TO SUCCESS EVENTS IN TWO DIFFERENT CITIES, MAY I GO TO BOTH DINNERS?

A. No. You will only be allowed to attend one dinner.

Q. IF I EARN TWO HOTEL NIGHTS MAY I USE THEM AT SEPARATE ROAD TO SUCCESS EVENTS?

A. No. Both hotel nights must be used at the same Road to Success event/city.

Q. MAY I GIVE/TRANSFER MY HOTEL ROOM(S) TO ANOTHER MARKET PARTNER WHO MAY BE TRAVELLING?

A. We will not be accepting any hotel room transfers. If you earn it, you must be the one on the reservation.