

PASSPORT 2020

FAQ for Market Partners in the USA

**FAQ are subject to change*

Q: WHY ARE THE DATES FOR PASSPORT 2020 CHANGING?

A: Passport 2020 has been moved out of an abundance of caution regarding the current COVID-19 pandemic.

Q: WHAT ARE THE NEW TRAVEL DATES FOR THE TRIP?

A: Due to an overwhelming response, Passport 2020 will be held in two waves:

- First Wave: February 4–7, 2021
- Second Wave: February 7–10, 2021

Q: CAN I CHOOSE WHICH WAVE I WANT TO ATTEND?

A: Yes. Market Partners can select the wave of their choice. However, space is limited and will be assigned in the order that people sign up. To secure your space, sign up as soon as you receive your invitation.

Q: WHAT IS THE QUALIFICATION PERIOD?

A: The qualification period has not changed from the original dates: February 1, 2020 through July 31, 2020.

Q: WHO CAN PARTICIPATE IN PASSPORT 2020?

A: Qualification is open to all MONAT Market Partners in the USA, Canada, the UK, and Poland.

Q: HOW DO I QUALIFY FOR PASSPORT 2020?

A: Market Partners can qualify by meeting the qualification requirements listed below between February 1, 2020, and July 31, 2020:

Note: If someone promotes a new MMB during the qualification period, for the purpose of this incentive, the GV of the new MMBs and their new MPs and VIPs will also count for the sponsor’s goal.

Qualification criteria:

Tier	Qualification Requirements Accumulate between February and July:	Reward
1	Personal Sponsor: 3 MPs, 9 VIPs Personal Group Sponsor: 12 MPs, 40 VIPs Group Volume: 45,000 GV Paid Rank last qualification month: MMB+	Trip
2	Personal Sponsor: 6 MPs, 18 VIPs Personal Group Sponsor: 24 MPs, 80 VIPs Group Volume: 60,000 GV Paid Rank last qualification month: AMM+	Trip + Spouse
3	Personal Sponsor: 10 MPs, 30 VIPs Personal Group Sponsor: 40 MPs, 120 VIPs Group Volume: 85,000 GV Paid Rank last qualification month: MM+	Trip + Spouse + Room Upgrade

Q: WHAT IS A PERSONAL GROUP?

A: A Personal Group is a Market Partner and their entire downline, down to but not including the next MMB (career title) or higher.

Q: WHAT IS THE LOCATION FOR PASSPORT 2020?

A: Passport 2020 is at Barceló Bávaro Palace and Bavaro Beach in Punta Cana, Dominican Republic.

Q: WHAT IS INCLUDED IN THE TRIP?

A: Qualifiers receive roundtrip airfare from their home airport to Punta Cana, Dominican Republic, and accommodations for three nights. All accommodations for trip earners will include the resort's all-inclusive stay package. Please find details at <https://www.barcelo.com/en-us/barcelo-bavaro-palace/all-inclusive/all-inclusive/>

Q: WHAT IS NOT INCLUDED IN THE TRIP?

- Ground Transportation
- Spouse attendance for Tier 1 qualifiers
- Room Service
- Any excursions or activities not expressly noted in trip inclusions
- Incidental travel expenses
- Parking or transportation to the originating airport
- Childcare/sitters
- Spa services
- On-site purchases charged to guestroom
- Meals not expressly noted as part of the all-inclusive package offered by the resort
- Meals and incidental expenses while in transit
- Baggage fees, change fees, premium or assigned seating costs
- Costs associated with travel delays, missed connections, weather events, or other disruptions in travel, including but not limited to overnight lodging in the case of missed connections, canceled flights, early departures, negligence, and personal circumstances
- Trip Insurance

Q: MAY I BRING MY SPOUSE?

A: It depends. All qualifying Market Partner who meet the qualification criteria for Tier 2 and Tier 3 listed above may bring a spouse, and MONAT will pay for that spouse's airfare and lodging. Qualifiers meeting Tier 1 qualification will be paired with another qualifying Market Partner and must share a guest room. Shared guestroom occupants are not permitted to bring a spouse or non-Market Partner guest. If resort occupancy permits, Tier 1 qualifiers may privatize shared guestrooms for a fee. If available, requests to privatize Tier 1 guestrooms will be confirmed on a first-come basis on or after December 14, 2020.

Q: IF I QUALIFIED AS TIER 1, CAN I REQUEST MY ROOMMATE?

A: Yes. However, the roommate must also have qualified for Passport 2020 and be on the same wave as you. We will try to honor all roommate requests. Tier 1 qualifiers will be roomed together based upon wave selection, country, region, and by teams. Roommate requests are not guaranteed.

Q: IF I EARN THE TRIP, BUT CAN'T GO, CAN I RECEIVE A SUBSTITUTE AWARD OR ALLOW SOMEONE TO GO IN MY PLACE?

A: No. Only the qualifying Market Partner can participate in this trip. No substitutions nor cash equivalents will be awarded.

Q: WHAT ARE THE TAX IMPLICATIONS OF PARTICIPATION IN TRIPS OR PRIZES I RECEIVE FROM MONAT?

A: You (the Market Partner) accept sole responsibility and agree to pay all federal, state, provincial, and local taxes on the value of trips, prizes, or awards provided by MONAT, as required by the laws in your country of residency, and further agree to indemnify MONAT from any failure to pay such tax amounts when due.

Q: CAN I ATTEND BOTH WAVES?

A: Only Senior Executive Directors will have the option to register for both waves. The cost to do so is \$1200.00 for the additional 3 nights. This cost includes three nights of double-occupancy accommodations with all-inclusive meal package for two adults, and a second event badge for their guest to attend the additional wave's group functions.

Q: WHICH WAVE WILL DIRECTORS ATTEND?

A: We'll be welcoming all Director ranks to Wave 2 of Passport from February 7-10, 2021 just before Directors' Summit!

- AEDs and EDs who have already registered for Wave 1: Our partner agency will contact you to make the change, unless you are unable to attend Wave 2.
- Qualifying Directors who have not yet registered for Passport: Follow the link in your original invitation to register for Wave 2.

Q: IF I QUALIFIED FOR PASSPORT AND LATER QUALIFY FOR DIRECTORS' SUMMIT, HOW WILL I BE ACCOMMODATED?

A: Passport qualifiers who register for Passport Wave 1 and then later qualify for Directors' Summit will automatically be re-accommodated to Wave 2 at no expense to you. Directors' Summit qualifiers who are unable or unwilling to attend Wave 2 may still attend Wave 1. However, MONAT will have no liability or further obligation if travel guidelines prevent your return for Directors' Summit. But, if you can make it back, your round-trip flight to Punta Cana for Directors' Summit is included with your qualification. See the Directors' Summit 2021 FAQ for details of all inclusions.

For Wave 2 registrants who later qualify for Directors' Summit, we will adjust your return flight and hotel departure date at no additional expense to you.