

MONAT Directors' Summit 2021 DOMINICAN REPUBLIC

FAQ for Market Partners in the USA,
Canada, UK, Ireland and Poland

**FAQ are subject to change*

Q: WHAT ARE THE DATES FOR MONAT DIRECTORS' SUMMIT 2021: DOMINICAN REPUBLIC?

A: Travel dates are February 10–14, 2021.

Q: WHO IS ELIGIBLE FOR MONAT DIRECTORS' SUMMIT 2021: DOMINICAN REPUBLIC?

A: All career title AEDs and above as of September 1st, 2020 and Market Partners who achieve AED rank by December 31st, 2020 are eligible to qualify for Directors' Summit 2021.

Q: WHAT IS THE QUALIFICATION PERIOD?

A: September 1, 2020 through January 31, 2021.

Q: HOW CAN I QUALIFY?

A: Qualifications are as follows:

Participants:

- All career title AEDs or above as of September 1, 2020
- Market Partners who achieve AED rank by December 31, 2020

QUALIFICATION CRITERIA

Career Rank AED, ED, SED as of September 1, 2020:

Maintain AED paid-as rank 4 out of 5 qualification months (September 2020–January 2021)

New AED in September 2020:

Maintain AED paid-as rank 3 out of 4 remaining qualification months (October 2020–January 2021)

New AED in October 2020:

Maintain AED paid-as rank 2 out of 3 remaining qualification months (November 2020–January 2021)

New AED in November 2020:

Maintain AED paid-as rank 1 out of 2 remaining qualification months (December 2020–January 2021)

New AED in December 2020:

Maintain AED paid-as rank in January

*Obtain an additional "grace month" accumulating **100,000 GV** during the qualification period.*

Career Rank SEDs who qualified for this incentive may bring their spouses.

Qualification for New MMMs:

Career rank MMs or below who...

- Promote to MMM between September and December 2020
- Maintain MMM paid-as rank during the remaining qualification months

...will qualify!

*Obtain an additional "grace month" accumulating **100,000 GV** during the qualification period*

Q: WHAT IS INCLUDED IN THE MONAT DIRECTORS' SUMMIT 2021: DOMINICAN REPUBLIC?

- A:
- Exclusive Director training featuring John Maxwell, the world's #1 leadership expert
 - Networking time with the very best of MONAT Leadership
 - Special awards and recognition event
 - 5th Annual MONAT Gratitude 5K Walk/Run
 - Exclusive previews of 2021 plans
 - 4 Nights of resort accommodations
 - All-inclusive food and beverage package
 - Round-Trip flights to Punta Cana
 - A full day of leisure
 - Option to bring your spouse or special someone on a Valentine's Weekend in Paradise (Costs and conditions apply.)

Q: IF I EARN THE TRIP, BUT CAN'T GO, CAN I RECEIVE A SUBSTITUTE REWARD OR ALLOW SOMEONE TO GO IN MY PLACE?

A: No. Only the trip earner can participate in this trip. No substitutions nor cash equivalents will be awarded. MONAT reserves the right to adjust event dates at any time.