

# OCTOBER FALL CLASSICS FLEXSHIP BONUS

FAQs for VIP Customers

MONAT Global

### Q: WHEN DOES THIS OFFER OCCUR?

A: Begins Monday, October 1st. Ends Wednesday, October 24th, at 11:59 p.m. Eastern (The last day to edit Flexship orders).

# Q: WHO IS ELIGIBLE FOR THIS OFFER?

A: All VIP Customers in the U.S. and Canada. Newly enrolling VIPs are not eligible for this offer with their enrollment order. They can, however, qualify if they have a subsequent qualifying Flexship process and ship in October.

### Q: WHAT IS THE OFFER IN DETAIL?

A: For VIP Customers who schedule and receive a qualifying Flexship (at least \$84 USD/\$110 CAD) in October, they will have the option of adding one bonus product to their Flexship at a savings of 50% to 70% off. This offer does not apply to a new VIP Customer's enrollment order.

### Q: WHAT ARE THE PRODUCTS I CAN CHOOSE?

A:

| MONAT PRODUCT                           | RETAIL PRICE,<br>USA | PROMO PRICE,<br>USA | RETAIL PRICE,<br>CANADA | PROMO PRICE,<br>CANADA |
|---|----------------------|---------------------|-------------------------|------------------------|
| REVITALIZE CONDITIONER                  | 47.00                | 24.00               | 61.00                   | 31.00                  |
| RENEW SHAMPOO                           | 35.00                | 18.00               | 45.00                   | 23.00                  |
| REVIVE SHAMPOO                          | 35.00                | 18.00               | 45.00                   | 25.00                  |
| REJUVABEADS®                            | 49.00                | 25.00               | 65.00                   | 33.00                  |
| RESTORE LEAVE-IN<br>CONDITIONER         | 33.00                | 13.00               | 43.00                   | 17.00                  |
| REPLENISH MASQUE                        | 50.00                | 20.00               | 65.00                   | 26.00                  |
| RESTYLE SCULPTING TAFFY                 | 34.00                | 10.00               | 45.00                   | 14.00                  |
| INTENSE REPAIR CONDITIONER              | 47.00                | 24.00               | 63.00                   | 32.00                  |
| INTENSE REPAIR SHAMPOO                  | 38.00                | 19.00               | 50.00                   | 25.00                  |
| INTENSIVE REPAIR<br>TREATMENT           | 65.00                | 26.00               | 85.00                   | 34.00                  |
| S3 HAIR SUPPLEMENT<br>(60 CAPSULES)     | 59.00                | 18.00               | 79.00                   | 24.00                  |
| EYE WONDER                              | 59.00                | 24.00               | 79.00                   | 32.00                  |
| JUNIOR GENTLE<br>SHAMPOO 8 OZ.          | 24.00                | 10.00               | 32.00                   | 14.00                  |
| JUNIOR GENTLE<br>DETANGLING SPRAY 6 OZ. | 22.00                | 7.00                | 29.00                   | 10.00                  |
| JUNIOR GENTLE<br>CONDITIONER 6 OZ.      | 24.00                | 7.00                | 32.00                   | 10.00                  |
| BLACK GROOM STYLING CLAY                | 34.00                | 10.00               | 45.00                   | 14.00                  |
| BLACK CREAM SHAVE                       | 26.00                | 8.00                | 35.00                   | 11.00                  |
| BLACK AFTER SHAVE<br>+ MOISTURIZER      | 29.00                | 9.00                | 39.00                   | 12.00                  |

### O: HOW DO I ADD THE ITEM TO MY FLEXSHIP?

A:: Once you have reached the qualifying total for your Flexship, the eligible products will be visible and you can add one item to your cart. Before your Flexship meets the qualifying threshold, you will not see eligible products, but you will see an alert of how much you must add to your order to make it qualifying.

## Q: I ALREADY HAVE A FLEXSHIP SCHEDULED FOR OCTOBER. AM I ELIGIBLE?

A: Yes, if you have a qualifying Flexship that is already scheduled to process and ship in October, you are eligible. If this applies to you, you will have to add the bonus item of your choice to the Flexship before it processes. Go to the Flexship section of your Back Office or VIP Suite and make the adjustment.

Q: IF I HAVE MULTIPLE FLEXSHIPS SCHEDULED FOR OCTOBER, CAN I ADD A BONUS ITEM TO EACH? A: Yes, you have this option.

Q: DO I ALSO RECEIVE THE OCTOBER ONLY FOR YOU ITEM WITH MY QUALIFYING FLEXSHIP? A: Yes!

Q: MY FLEXSHIP PROCESSED AND SHIPPED BEFORE I COULD ADD MY ITEM. CAN I STILL GET IT? A: Sorry, no. You must add the item to the Flexship before it ships.

### Q: DO I HAVE TO PURCHASE A BONUS ITEM?

A: No, this is entirely optional.

### Q: DOES MIX & MATCH OR OTHER DISCOUNTS APPLY TO ME ORDER?

A: No, there are no additional discounts.