

MONAT LEADERSHIP CIRCLE 2026

FAQ FOR MARKET PARTNERS IN THE UK AND IRELAND

**FAQ are subject to change.*

1st August 2025

Q: WHAT ARE THE DATES FOR MONAT LEADERSHIP CIRCLE 2026 MIAMI?

A: 12th –15th March 2026.

Q: WHO IS ELIGIBLE FOR MONAT LEADERSHIP CIRCLE 2026 MIAMI?

A: All career-rank MM, MMM, AED, ED and SEDs as of 1st August 2025, and Market Partners who achieve MM rank or higher by 31st January 2026, are eligible to qualify.

Q: WHAT IS THE QUALIFICATION PERIOD?

A: The qualification period is 1st August 2025 – 31st January 2026.

Q: HOW CAN I QUALIFY?

A: Qualifications are as follows:

LEVEL 1 (Includes 3-night hotel accommodation)

- **Career-Rank MMs as of 1st August 2025 & Market Partners who have previously held MM career title**
 - o Must be paid as MM or higher for 1 out of the 6 months during the qualification period
 - o Sponsor at least 2 qualifying Market Partners (MPs) and 8 qualifying VIP Customers during the qualification period
 - o Be paid as AMM or higher in last month of qualification
- **Career Rank MMMs as of 1st August 2025**
 - o Must be paid as MMM or higher for 1 out of the 6 months during the qualification period
 - o Sponsor at least 2 qualifying Market Partners (MPs) and 8 qualifying VIP Customers during the qualification period
 - o Be paid as AMM or higher in the last month of qualification.
- **Career Rank Directors as of 1st August 2025**
 - o Must be paid as AED or higher for 1 out of the 6 months during the qualification period.
 - o Sponsor at least 2 qualifying Market Partners (MPs) and 8 qualifying VIP Customers during the qualification period
 - o Be paid as MM or higher in the last month of qualification.

LEVEL 2 (Includes 3-night hotel accommodation + roundtrip flight)

- **Career-Rank MMs as of 1st August 2025 & Market Partners who have previously held MM career title.**
 - o Be paid as MM or higher for 1 out of the 6 months during the qualification period.
 - o Sponsor at least 2 qualifying Market Partners (MPs) and 8 qualifying VIP Customers during the qualification period
 - o Promote 1 new MMB you have personally sponsored.
 - o Be paid as AMM or higher in last month of qualification.
- **Career Rank MMMs as of 1st August 2025**
 - o Must be paid as MMM or higher for 1 out of the 6 months during the qualification period.
 - o Sponsor at least 2 qualifying Market Partners (MPs) and 8 qualifying VIP Customers during the qualification period
 - o Promote 2 new MMBs you have personally sponsored.
 - o Be paid as AMM or higher in last month of qualification.
- **Career Rank Directors as of 1st August 2025**
 - o Must be paid as AED or higher for 1 out of the 6 months during the qualification period.

- o Sponsor at least 2 qualifying Market Partners (MPs) and 8 qualifying VIP Customers during the qualification period
- o Promote 2 new MMBs you have personally sponsored.
- o Be paid as MM or higher in last month of qualification.

• **New MMs, MMMs, and New Directors by 31st January 2026**

- o Must be a new MM, MMM, or new Director for the first time during the qualification period.
- o Sponsor at least 2 qualifying Market Partners (MPs) and 8 qualifying VIP Customers during the qualification period
- o Be paid as AMM or higher in the last month of qualification.

Q: WHAT IS CONSIDERED A QUALIFYING MARKET PARTNER?

A: A qualifying MP is an MP who enrolls with a Product Pack or achieves 200 PV within their first 30 days. If an MP enrolls in January they must achieve 200 PV by 31st January 2026 at 05:59 a.m. BST.

Q: WHAT IS CONSIDERED A QUALIFYING VIP?

A: A qualifying VIP is a VIP that has an initial order of £60/€75 or more and has a Flexship scheduled for £60/€75 or more. If in the event there is a promotion that allows a VIP to enrol at a lower amount, they will also count as a qualifying VIP as long as they have a Flexship scheduled for £60/€75 or more.

Q: WHAT IS CONSIDERED A NEW MM?

A: A new MM is defined as the following:

- Any Market Partner who reaches career rank of MM for the first time between 1st August 2025 – 31st January 2026.

Q: WHAT IS CONSIDERED A NEW MMM?

A: A new MMM is defined as the following:

- Any Market Partner who reaches career rank of MMM for the first time between August 1st August 2025 – 31st January 2026.

Q: WHAT IS CONSIDERED A NEW DIRECTOR?

A: A new Director is defined as one of the following:

- Any Market Partner who reaches career rank of AED or higher for the first time between August 1st August 2025 – 31st January 2026.
- Any Market Partner who is a career rank AED or ED on 1st August 2025, who achieves a higher career rank for the first time between 1st August 2025 – 31st January 2026.
- Any Market Partner who previously held a Director Career Title of AED or ED, who achieves a new higher Director Rank for the first time between 1st August 2025 – 31st January 2026.

Q: WHAT IS CONSIDERED A NEW MMB?

A: A new MMB is defined as the following:

- Any Market Partner you have personally sponsored who reaches MMB for the first time between 1st August 2025 – 31st January 2026.

Q: IF I HAD THE CAREER RANK OF AED OR HIGHER ON 1st AUGUST 2025, AND I LOSE MY CAREER RANK DURING THE QUALIFICATION PERIOD, CAN I QUALIFY FOR LEADERSHIP CIRCLE 2026?

A: Yes. To qualify you would need to meet the Level 1 or Level 2 requirements listed for Career Rank Directors as of 1st August 2025.

Q: IF I HAD THE CAREER RANK OF MMM ON 1st AUGUST 2025, AND I LOSE MY CAREER RANK DURING THE QUALIFICATION PERIOD, CAN I QUALIFY FOR LEADERSHIP CIRCLE 2026?

A: Yes. To qualify you would need to meet the Level 1 or Level 2 requirements listed for Career Rank MMMs as of 1st August 2025.

Q: WHEN WILL I KNOW I HAVE QUALIFIED, AND WHAT STEPS DO I NEED TO TAKE TO CONFIRM ATTENDANCE?

A: Invitations will be sent out in waves as you meet the preliminary qualifications for Level 1 or Level 2. Please note: To fully qualify, you must achieve your required paid-as rank in January 2026.

This invitation will include details about the trip and instructions on the next steps you need to take. A \$150 (USD) will be added at registration to lock in your spot (full refund available for cancellations made 30 days or more before the event). All qualifiers must be in good standing (in compliance) with the company.

Level 2 achievers will receive their final invitation to book MONAT-paid flights by 20th February 2026.

*Preliminary qualifications are defined as achieving your required paid-as rank for at least one month during the qualification period and meeting the enrolment requirement (2 MPs + 8 VIPs).

Q: WHAT IS INCLUDED IN MONAT LEADERSHIP CIRCLE 2026 LEVEL 1 QUALIFICATION?

- Networking time with the very best of MONAT Leadership
- Special awards and recognition event
- Exclusive previews of 2026 plans
- 3-night hotel accommodations
- Option to bring your spouse (costs and conditions apply)

Q: WHAT IS INCLUDED IN MONAT LEADERSHIP CIRCLE 2026 LEVEL 2 QUALIFICATION?

- Networking time with the very best of MONAT Leadership
- Special awards and recognition event
- Exclusive previews of 2026 plans
- 3-night hotel accommodations
- Option to bring your spouse (costs and conditions apply)
- **Roundtrip flight to Miami International Airport**

Q: WHAT IS NOT INCLUDED IN THE TRIP?

A:

- Ground transportation
- Food and beverage
- Guest airfare
- Room service
- Meals and incidental expenses while in transit
- Any excursions or activities not expressly noted in trip inclusions
- Incidental travel expenses
- Parking or transportation to originating airport
- Childcare/sitters
- Baggage fees, change fees, premium, or assigned seating costs
- Costs associated with travel delays, missed connections, weather events, or other disruptions in travel, including but not limited to overnight lodging in the case of missed connections, cancelled flights, early departures, negligence, and/or personal circumstances
- Trip insurance

- Permits or vaccinations needed for any layover flights in the US or any other country

Q: IF I EARN THE TRIP BUT CAN'T ATTEND, CAN I RECEIVE A SUBSTITUTE REWARD OR ALLOW SOMEONE TO GO IN MY PLACE?

A: No. Only the trip earner can participate in this trip. No substitutions or cash equivalents will be awarded. MONAT reserves the right to adjust event dates at any time.

Q: MAY I BRING A GUEST?

A: Yes! Leadership Circle 2026 qualifiers may bring their spouse or a non-Market Partner guest for \$150 USD (full refund available for cancellations made 30 days or more before the event). Airfare for spouses/guests is not included and must be purchased by the qualifying Market Partner. All guests must be 18 years of age or older at the time of travel and cannot be current Market Partners. Other than nursing infants, children are not permitted to attend the general sessions.

Q: MAY I BRING MY CHILD?

A: Nursing infants 24 months or younger may attend with their registered parent. All other attendees must be at least 18 years of age and registered with a badge to attend any of the events. Other than nursing infants, children are not permitted to attend the general sessions.

Q: AM I RESPONSIBLE FOR INCOME TAX ATTRIBUTABLE FOR THIS TRIP?

A: Qualifiers attending Leadership Circle 2026 will be solely responsible for income taxes attributable to the noncash compensation as a result of MONAT paying for incentive trips and other noncash awards. In certain instances, the value of this incentive trip may be reported to the tax authorities in your jurisdiction in accordance with the country's applicable tax law.

In case you RSVP for this trip and MONAT books your flights and/or hotel stay, but you do not attend or cancel within one week prior to the event start date, a 1-night hotel charge (and full airfare for Level 2 earners) will be attributed to you and may appear on your local tax form for your respective country (if applicable).

No substitutions will be offered. If Level 2 earners do not book flights before the flight deadline, their hotel will be cancelled. Level 2 earners will not be responsible for this on your local tax form. No substitutions will be offered.

If Level 2 earners use the air ticket for personal purposes, its value will be shown in full in their local tax form. Once we have confirmation for all countries, then we can add those tax form names.

Q: WHEN WILL OFFICIAL LEADERSHIP CIRCLE 2026 QUALIFIER LIST BE ANNOUNCED?

A: Qualifications for Leadership Circle 2026 ends 31st January 2026. All final invites will be sent by 20th February 2026.

Please note that all trip qualifications are subject to Compliance review for potential bonus buying and rank advancement manipulation. Any purchases or enrolments not in compliance with MONAT Policies and Procedures will be deemed ineligible and bonuses will not be paid. Additionally, any violation of MONAT Policies and Procedures may render a Market Partner ineligible to participate in the program and may result in further compliance action to the Market Partner's account, including and up to account suspension or termination.