

MONAT Directors' Summit 2022 Mexico

FAQ for Market Partners in the
UK & Ireland

FAQ are subject to change

Q: WHAT ARE THE DATES FOR MONAT DIRECTORS' SUMMIT 2022: MEXICO?

A: MONAT Directors' Summit 2022: Mexico will be held 10th – 13th February 2022.

Q: WHO IS ELIGIBLE FOR MONAT DIRECTORS' SUMMIT 2022: MEXICO?

A: All career-title Associate Executive Directors and above as of 1st September 2021, and Market Partners who achieve AED rank by 31st December 2021, are eligible to qualify for Directors' Summit 2022: Mexico.

Q: WHAT IS THE QUALIFICATION PERIOD?

A: The qualification period is 1st September 2021 – 31st January 2022.

Q: HOW CAN I QUALIFY?

A: Qualifications are as follows:

Participants:

- All career-title AEDs or above as of 1st September 2021
- Market Partners who achieve AED rank by 31st December 2021

QUALIFICATION CRITERIA

Career Rank Associate Executive Director, Executive Director, or Senior Executive Director as of 1st September 2021:

Maintain AED paid-as rank 4 out of 5 qualification months (September 2021–January 2022)

New AED in September 2021:

Maintain AED paid-as rank 3 out of the 4 remaining qualification months (October 2021–January 2022)

New AED in October 2021:

Maintain AED paid-as rank 2 out of the 3 remaining qualification months (November 2021–January 2022)

New AED in November 2021:

Maintain AED paid-as rank 1 out of the 2 remaining qualification months (December 2021–January 2022)

New AED in December 2021:

Maintain AED paid-as rank in January 2022

Obtain an additional “grace month” by accumulating **100,000 GV** during the qualification period.

Career-Rank SEDs who qualify for this incentive may bring their spouses.

Qualification for New Managing Market Mentors:

Career-rank Market Mentors or below who...

- Promote to MMM September–December 2021
- Maintain MMM paid-as rank during their remaining qualification months

...will qualify!

Obtain an additional “grace month” by accumulating **100,000 GV** during the qualification period.

Q: WHAT IS INCLUDED IN MONAT DIRECTORS' SUMMIT 2022: MEXICO?

- Exclusive Director training featuring John Maxwell, the world's Number 1 leadership expert
- Networking time with the very best of MONAT Leadership
- Special awards and recognition event
- 6th Annual MONAT Gratitude 5K Walk/Run
- Exclusive previews of 2022 plans
- 3 nights of resort accommodation
- All-inclusive food and beverage package
- Round-trip flight to Cancun International Airport
- A full day of leisure
- Option to bring your spouse or special guest for a Valentine's Weekend in Paradise (costs and conditions apply)

Q: IF I EARN THE TRIP BUT CAN'T GO, CAN I RECEIVE A SUBSTITUTE REWARD OR ALLOW SOMEONE TO GO IN MY PLACE?

A: No. Only the trip earner can participate in this trip. No substitutions or cash equivalents will be awarded. MONAT reserves the right to adjust event dates at any time.

Q: MAY I BRING MY SPOUSE?

A: Career-rank SEDs who qualify for this incentive may bring their spouses. Airfare for spouses is not included and must be purchased by the qualifier.

New and career-rank AEDs, career-rank EDs and new MMMs who qualify for this incentive may bring their spouses for a cost of \$499 USD. Airfare for spouses is not included and must be purchased by the qualifier.