

MONAT Directors' Summit 2021

DOMINICAN REPUBLIC

FAQ for Market Partners in the USA, Canada, UK,
Ireland and Poland

** FAQ are subject to change.**

Q: WHAT ARE THE DATES FOR MONAT DIRECTORS' SUMMIT 2021: DOMINICAN REPUBLIC?

A: Travel dates are 10th – 14th February 2021.

Q: WHO IS ELIGIBLE FOR MONAT DIRECTORS' SUMMIT 2021: DOMINICAN REPUBLIC?

A: All career title AEDs and above as of 1st September 2020 and Market Partners who achieve AED rank by 31st December 2020 are eligible to qualify for Directors' Summit 2021.

Q: WHAT IS THE QUALIFICATION PERIOD?

A: 1st September 2020 through to 31st January 2021.

Q: HOW CAN I QUALIFY?

A: Qualifications are as follows:

Participants:

- All career title AEDs or above as of 1st September 2020
- Market Partners who achieve AED rank by 31st December 2020

QUALIFICATION CRITERIA

CAREER RANK AED, ED, SED AS OF 1ST SEPTEMBER 2020:

Maintain AED paid-as rank 4 out of 5 qualification months (September 2020–January 2021)

NEW AED IN SEPTEMBER 2020:

Maintain AED paid-as rank 3 out of 4 remaining qualification months (October 2020–January 2021)

NEW AED IN OCTOBER 2020:

Maintain AED paid-as rank 2 out of 3 remaining qualification months (November 2020–January 2021)

NEW AED IN NOVEMBER 2020:

Maintain AED paid-as rank 1 out of 2 remaining qualification months (December 2020–January 2021)

NEW AED IN DECEMBER 2020:

Maintain AED paid-as rank in January

Obtain an additional “grace month” accumulating **100,000 GV** during the qualification period.

Career Rank SEDs who qualified for this incentive may bring their spouses.

QUALIFICATION FOR NEW MMMS:

Career rank MMs or below who...

- Promote to MMM between September and December 2020
- Maintain MMM paid-as rank during the remaining qualification months

...will qualify!

Obtain an additional “grace month” accumulating **100,000 GV** during the qualification period

Q: WHAT IS INCLUDED IN THE MONAT DIRECTORS' SUMMIT 2021: DOMINICAN REPUBLIC?

- Exclusive Director training featuring John Maxwell, the world's #1 leadership expert
- Networking time with the very best of MONAT Leadership
- Special awards and recognition event
- 5th Annual MONAT Gratitude 5K Walk/Run
- Exclusive previews of 2021 plans
- 4 Nights of resort accommodations

- All-inclusive food and beverage package
- Round-Trip flights to Punta Cana
- A full day of leisure
- Option to bring your spouse or special someone on a Valentine's Weekend in Paradise (Costs and conditions apply.)

Q: IF I EARN THE TRIP, BUT CAN'T GO, CAN I RECEIVE A SUBSTITUTE REWARD OR ALLOW SOMEONE TO GO IN MY PLACE?

A: No. Only the trip earner can participate in this trip. No substitutions nor cash equivalents will be awarded. MONAT reserves the right to adjust event dates at any time.