



DIRECTORS' RETREAT 2019

FAQs for Market Partners in the U.S., Canada and the U.K.

FAQs are subject to change



MONAT Global

Q: WHAT IS THE QUALIFICATION PERIOD FOR DIRECTORS' RETREAT 2019?

A: Begins Friday, March 1 and ends Tuesday, April 30, 2019 at 11:59 p.m. Eastern Time.

Q: WHO IS ELIGIBLE FOR THE INCENTIVE?

A: Market Partners in the U.S., Canada and the U.K. who are "paid as" Director rank in one out of two qualifying months: March or April 2019.

Q: WHAT IS THE INCENTIVE IN DETAIL?

A: Market Partners who reach "paid as" Director status in either March or April will become eligible for a 3-night trip to Nassau, Bahamas, where they will join their fellow MONAT leaders at the luxurious Grand Hyatt Baha Mar from June 25 – 28, 2019. Qualifiers will be awarded the following based on Director rank achieved:

March or April paid-as Rank	Reward	Inclusions
Associate Executive Director	3-Night Bahamas Trip	Grande Deluxe guest room accommodations, round-trip economy-class flight for 1, and group meal functions for trip earner and spouse. Airfare for spouse not included.
Executive Director	3-Night Bahamas Trip	Suite in the Grand Hyatt West tower, round-trip economy-class flights, and group meal functions for trip earner and spouse.
Senior Executive Director	3-Night Bahamas Trip	Suite in the Reserve with private entrance and check-in, balcony, personal concierge and butler services; plus round-trip economy-class flights, and group meal functions for trip earner and spouse.

Q: I AM A MARKET PARTNER WHO HAS NEVER ACHIEVED PAID-AS DIRECTOR RANK. AM I ELIGIBLE FOR THIS INCENTIVE?

A: Yes, you are eligible. To qualify, you must achieve paid-as Director status in either March or April. You will receive the reward based on Director rank achieved, as explained in the above chart.

Q: MY CAREER TITLE IS A DIRECTOR TITLE. I WAS NOT PAID AS A DIRECTOR LEVEL IN FEBRUARY. AM I ELIGIBLE FOR THIS INCENTIVE?

A: Yes, you are eligible. To qualify, you must be paid-as a Director level in either March or April. For example, if you were paid-as MMM in February, and in either March or April, you are paid-as Executive Director, you would qualify for the ED-level incentive.

Q: IF MY PAID-AS DIRECTOR RANK CHANGES FROM MARCH TO APRIL – EITHER UP OR DOWN – WHICH RANK AWARD DO I QUALIFY FOR?

A: You will qualify for the higher-rank award as detailed in the chart above. For example, if you are paid as an ED in March and as an AED in April, you will qualify for the ED award. If you are paid as an AED in March and rank advance to ED in April, you will qualify for the ED award.