

MONAT Reunion 2024 Queenstown 14-16 May, 2024

FAQ for Market Partners in New Zealand

*FAQ are subject to change

Q: WHAT ARE THE DATES FOR REUNION 2024 QUEENSTOWN?

A: Reunion 2024 Queenstown will take place from May 14-16, 2024.

Q: WHO IS ELIGIBLE FOR REUNION 2024 QUEENSTOWN?

A: All Market Partners in New Zealand are eligible for Reunion 2024 Queenstown.

Q: WHEN IS THE QUALIFICATION PERIOD?

A: The qualification period is August 1, 2023 through January 31, 2024.

Q: HOW DO I QUALIFY FOR REUNION 2024 QUEENSTOWN?

PV Requirement: Meet in 5 out of 6 Months			
Tier	Career Rank:		Award
	MP, MMP, AMB, and MB enrolled as of August 1, 2023	MMB and above enrolled as of August 1, 2023	
1	1,500 PV*	2,000 PV**	Trip + Single Shared Room
2	3,000 PV*	3,500 PV**	Trip + Single Shared Room + \$300 toward meals
3	4,000 PV*	5,000 PV**	Trip for 2 (second round-trip flight for spouse/non-MP adult guest must be same itinerary) + Private Double/King Room + \$300 Travel Voucher
VIP Enrolment Requirement (all tiers, all ranks)	Enrol 5 or more New VIP Customers (with 100+ PV in total purchases) during the 6-month qualification period		
	*Minimum 1,000 PV must be from customer purchases each month (VIP or Retail)	**Minimum 1,500 PV must be from customer purchases each month (VIP or Retail)	
Trip includes roundtrip, coach-class airfare, 2-night resort accommodations, and admission to training day and reception			
All Market Partners must be paid-as MMP or above in January 2024 to qualify.			

Q: WHAT HAPPENS IF I AM A CAREER RANK MANAGING MARKET PARTNER AS OF AUGUST 1, AND IN SEPTEMBER I ADVANCE TO MANAGING MARKET BUILDER?

A: Since your qualification is based on your rank as of August 1, 2023, nothing changes; you must reach the required PV according to the rank with which you started the qualification, in this case MMP.

Q: WHAT HAPPENS IF I AM CAREER RANK MANAGING MARKET BUILDER (MMB) AS OF AUGUST 1, AND IN SEPTEMBER I DEMOTE TO MANAGING MARKET PARTNER (MMP)?

A: Since your qualification is based on your rank as of August 1, 2023 you must reach the required PV according to the rank with which you started the qualification, in this case MMB.

Q. DOES THE NEW VIP HAVE TO PLACE AN INITIAL ORDER WITH 100 PV TO COUNT AS ONE OF THE 5 REQUIRED VIPs?

A: No. The PV will be accumulative throughout the qualification period.

Q. IF A NEW VIP RETURNS AN ITEM, WILL THAT COUNT AGAINST MY PV TOTAL?

A: Yes. The return amount will be deducted and count against the 100 PV requirement.

Q. IF A NEW VIP THAT ENROLLED AFTER AUGUST 1, 2023 UPGRADES TO A MARKET PARTNER, WILL THEY COUNT AS PART OF MY REQUIRED 5 NEW VIPs?

A: Yes, they will count as one of your required 5 VIPs as long as they had at least 100 PV prior to upgrading.

Q: WHAT IS INCLUDED IN THE REUNION 2024 QUEENSTOWN TRIP?

- Roundtrip, coach-class airline ticket to Queenstown Airport from your nearest Metropolitan City Airport.
- Two-night hotel accommodations
- A \$300 NZD travel voucher (Tier 2 and Tier 3 only)

Q: WHAT IS NOT INCLUDED IN THE TRIP?

A: The following items are not included:

- Ground transportation
- Meals
- Guest airfare
- Room service
- Meals and incidental expenses while in transit
- Any excursions or activities not expressly noted in trip inclusions
- Incidental travel expenses
- Parking or transportation to originating airport
- Childcare/Sitters
- Baggage fees, change fees, premium, or assigned seating costs
- Costs associated with travel delays, missed connections, weather events, or other disruptions in travel, including but not limited to overnight lodging in the case of missed connections, canceled flights, early departures, negligence, and/or personal circumstances
- Trip insurance
- Permits or vaccinations needed for any layover flights

Q: WHAT IF I AM LOCATED CLOSE TO THE REUNION EVENT LOCATION?

A: All trip earners who are located within an hour from the Reunion event location must make their own way to the event.

Q: WHAT IF I WANT TO DRIVE TO THE REUNION EVENT LOCATION, WILL I BE COMPENSATED FOR THIS?

A: If you choose to drive yourself to the Reunion Event location, MONAT will reimburse you \$0.85 NZD per kilometre driven, based off your home address in our system OR MONAT will reimburse you the amount your MONAT provided flight/shuttle would have cost, whichever is more affordable.

Q: I HAVE QUALIFIED, CAN I GO AHEAD AND BOOK MY OWN PREFERRED FLIGHT?

A: Congratulations on qualifying! Please do not book your own flight! Our MONAT specified travel agent will contact you to book your travel to ensure we get the best rate. If you book your own transport this will not be eligible for reimbursement.

Q: I'M AN INTERNATIONAL MARKET PARTNER AND I WOULD LOVE TO ATTEND REUNION IN NEW ZEALAND. CAN I ATTEND?

A: For International Market Partners - the sponsor of New Zealand Qualifiers or upline Director's of New Zealand Qualifiers or above may attend NZ Reunion 2024 provided that they:

- Have at least one qualifying MP on the trip, and;
- The submit their request to attend in writing to NZMonatSupport@monatglobal.com by February 28, 2024.

Upon approval, the Sponsor or upline Director may:

- Attend all Reunion activities provided throughout the event
- Be asked to participate in the learning day activities where needed

The following will be the Sponsor or upline Director's responsibility to organise and pay for:

- Flights
- Accommodation
- Activities and meals outside the Reunion group events

The boutique nature of the resort means that spaces are limited, with room holds assigned to NZ attendees at this time, until qualifiers/attendees are finalised. If you would like to stay in house, please let us know at your earliest convenience and we can work with the resort to secure your accommodation within our block or in the event of unavailability we can suggest nearby alternative accommodation for you.

Q: IF I EARN THE TRIP BUT CAN'T GO, CAN I RECEIVE A SUBSTITUTE REWARD OR ALLOW SOMEONE TO GO IN MY PLACE?

A: No. Only the trip earner may participate in this trip. No substitutions or cash equivalents will be awarded. MONAT reserves the right to adjust event dates at any time.

Q: MAY I BRING A GUEST?

A: Only Reunion 2024 Tier 3 qualifiers may bring their spouse or a non-Market Partner guest complimentary. Airfare and accommodations for spouses/non-Market Partner guests is included. All guests must be 18 years of age or older at the time of travel and cannot be current Market Partners.

Q: MAY I BRING MY CHILD?

A: Nursing infants 24 months or younger may attend with their registered parent. As Tier 1 and Tier 2 qualifiers receive a shared accommodation space, other than nursing infants, attendees must be at least 18 years of age and registered with a badge to attend all any of the events.

If you will have a nursing infant with at the time of the trip please notify our Customer Care team at NZMonatSupport@monatglobal.com at your earliest convenience so appropriate arrangements can be made.

Q: AM I RESPONSIBLE FOR INCOME TAX ATTRIBUTABLE FOR THIS TRIP?

A: Qualifiers attending Reunion 2024 will be solely responsible for income taxes attributable to the noncash compensation as a result of MONAT paying for incentive trips and other noncash awards.

In certain instances, the value of this incentive trip may be reported to the tax authorities in your jurisdiction in accordance with the country's applicable tax law.

If and where applicable, any hotel, room credit, or airfare paid by MONAT will be reported to respective tax authorities. Qualified Market Partners who register for an event and do not or cannot attend will remain responsible for the taxable value of any non-refundable costs incurred by MONAT. Examples of taxable trip value that will remain reportable even when a Market Partner is unable to attend would include: a minimum of one-night's room rate, hotel taxes, and resort fees. Non-refundable airfare paid by MONAT will be included in taxable income reporting where applicable as defined by your country's taxation guidelines at the time of this trip.

Q: WHAT HAPPENS ONCE I QUALIFY? HOW DO I REGISTER?

A: Congratulations! We can't wait to celebrate with you in Queenstown. Once the qualification period ends (31st Jan 2024) keep an eye out for a registration email from us with all the details we need to put you in contact with one of our travel agents!