

# Canadian Director Training 2021

FAQ for Market Partners

**Q. WHEN IS THE 2021 CANADIAN DIRECTOR TRAINING?**

A. Monday, December 13 – Wednesday, December 15, 2021

**Q. WHERE IS THE 2021 CANADIAN DIRECTOR TRAINING?**

A. Fairmont Le Château Montebello, Quebec.

**Q. WHAT IS THE QUALIFICATION PERIOD?**

A. June 1, 2021– November 30, 2021

**Q. HOW DO I QUALIFY TO ATTEND?**

A. You must complete at least one of the below qualifications options to earn your way to the 2021 Canadian Director Training.

1. Rank advance to AED, ED or SED between December 1, 2020 and November 30, 2021 and you automatically earn your trip.

OR

2. All AED, ED or SEDs as of June 1, 2021 must be paid as their career rank for 1 of the 6 months in the qualification period and do 1 block (enroll 1 MP and 4 VIPs) cumulatively during the qualification period (June 1, 2021 – November 30, 2021).

OR

3. All EDs and SEDs as of June 1, 2021 must be paid as a Director (at least AED), for 3 of the 6 months in the qualification period and do 1 block (enroll 1 MP and 4 VIPs) cumulatively during the qualification period (June 01, 2021 – November 30, 2021).

	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	NOTES:
SED -> ED	Demote						Must be paid as ED or AED 3 times between July - November + do 1 Block
		Demote					Must be paid as ED or AED 3 times between August - November + do 1 Block
			Demote				Must be paid as ED or AED for the remainder of the qualification period + do 1 Block
				Demote			Do not qualify (unless you were already paid as AED or ED 3 times + did 1 Block)
					Demote		Do not qualify (unless you were already paid as AED or ED 3 times + did 1 Block)
						Demote	Do not qualify (unless you were already paid as AED or ED 3 times + did 1 Block)
ED -> AED	Demote						Must be paid as AED 3 times between July - November + do 1 Block
		Demote					Must be paid AED 3 times between August - November + do 1 Block
			Demote				Must be paid as AED for the remainder of the qualification period + do 1 Block
				Demote			Do not qualify (unless you were already paid as AED 3 times + did 1 Block)
					Demote		Do not qualify (unless you were already paid as AED 3 times + did 1 Block)
						Demote	Do not qualify (unless you were already paid as AED 3 times + did 1 Block)
AED-> MMM OR BELOW							You do not qualify unless you re-rank to AED+ within the qualification period.

**NEW OPPORTUNITY ADDED FOR MMMS:**

In light of Leadership 500, a global initiative that supports ranking-up more Market Partners to Director level, we are offering an incredible opportunity for Market Mentors and Managing Market Mentors who are working hard to earn the opportunity to attend our 5th Annual Canadian Director Training!

**HOW:**

**MMs:** Rank advance to MMM for the first time during the qualification period (June 1 – November 30, 2021).

**MMMs:** Must be paid at your Career Rank MMM+ at least 1 out of 6 months during the qualification period (June 1 – November 30, 2021), and build 1 Block (enroll 1 MP with a Product Pack and enroll 4 VIPs) by November 30, 2021. For MMMs who have lost their Career Rank, re-rank to Career Rank MMM and build 1 Block (enroll 1 MP with a Product Pack and enroll 4 VIPs) during the qualification period (June 1, 2021 – November 30, 2021).

**Q. WHAT IF I LOSE MY CAREER RANK TITLE DURING THE QUALIFICATION PERIOD?**

A. To be eligible to attend, you will need to hit paid as AED+ again before November 30, 2021. If you were MMM eligible, you will need to hit paid as MMM+ again before November 30, 2021.

**Q. WHAT IS INCLUDED IN THE TRIP?**

A. Round trip Airfare for 1 Market Partner  
Hotel Accommodations for program nights (2 nights)  
All ground transportation  
Meals and excursions planned by MONAT

**Q. MAY I BRING MY SPOUSE?**

A. Yes. You may bring your spouse or significant other at an additional cost of \$1000 CAD. Round trip airfare is at the expense of the guest.

**Q. IF I LIVE IN QUEBEC, WILL TRANSPORTATION BE PROVIDED FOR ME?**

A. Transportation is not included if you are local to the event destination. Local is considered within 4 hours driving time.

**Q. WHAT ARE THE 'RULES' AROUND CHANGING FLIGHTS AND GROUND TRANSPORTATION?**

A. If you have to change a confirmed flight by Corporate Traveller, you will be personally responsible for change fees. If ground transportation has been arranged for you, and you choose not to use it within 48 hours of the planned pick up, you will be charged the per person cost of that ride.

**Q. WHAT HAPPENS IF THE EVENT CANNOT TAKE PLACE DUE TO COVID-19 RESTRICTIONS OR ANY OTHER UNFORESEEN CIRCUMSTANCES?**

A. Canadian Director Training is not an incentive trip, it is a training for our Director level. If for reasons out of our control we can not hold the event on the date communicated, we will do our best to postpone the event or hold it in another format (i.e. virtually). There is no monetary compensation for a training event.