



ROAD TO SUCCESS 2020

FAQ



MONAT Global Canada ULC

Q: WHAT IS THE QUALIFICATION PERIOD FOR THE ROAD TO SUCCESS TRAINING INCENTIVE?

A: December 1, 2019, through April 30, 2020 at 11:59 Eastern.

Q. WHO IS ABLE TO ATTEND THE FRIDAY LEADER TRAINING?

A. All career rank Associate Market Mentors and above are invited to this exclusive leadership training on the Friday afternoon. If you are currently below AMM, you must attain AMM or higher by April 30, 2020 to receive your exclusive invite via email.

Q. IF I LOSE MY AMM CAREER RANK BEFORE APRIL 30, 2020, AM I STILL ABLE TO ATTEND

A. Unfortunately, not. Only those with a career rank of AMM or higher will be invited to attend the Friday Leader Training.

Q. CAN I BRING A GUEST TO THE FRIDAY/SATURDAY TRAINING?

A. Yes. You may bring a non-Market Partner guest to either/both training days, however the guest must also pay the \$49.99 registration fee to attend.

Q. CAN I ATTEND MORE THAN ONE ROAD TO SUCCESS EVENT?

A. Yes. You may attend as many as you like, however the \$49.99 registration fee applies to each event.

Q. WHAT DOES THE \$49.99 REGISTRATION FEE INCLUDE?

A. The registration fee covers both the Friday AMM+ (if applicable) and Saturday MMP+ Training(s), including guest speakers, and Breakfast and Lunch on Saturday. Whether you are attending only the Saturday Training, only the Friday Training, or both the Friday and Saturday Training, the fee remains the same.

NEW AND YOU INCENTIVE QUESTIONS

Q: WHAT IS THE QUALIFICATION PERIOD FOR THE ROAD TO SUCCESS NEW AND YOU INCENTIVE?

A: December 1, 2019, through April 30, 2020 at 11:59 Eastern.

Q. WHAT DOES NEW PV MEAN?

A. When we say New, we are referring to any PV that comes from a newly sponsored MP. Example; you would attain 200 NEW PV on the sale of an Essentials Product Pack. Plus, we will recognize all PV from that new person towards your cumulative PV throughout the qualification period. (PV on Product Packs from your new MPs sponsored MPs does not count towards your cumulative PV).

Q. WHAT DOES YOUR PV MEAN?

A. YOUR PV means any volume that comes from your personal sales, your customer's sales, your existing VIP sales, and your new VIP sales.

Q. HOW MANY NIGHTS HOTEL DO I EARN?

A. You will earn 1 night at the hotel hosting the event.

Q. CAN I TAKE A CASH REWARD INSTEAD OF THE HOTEL NIGHT?

A. No. We will not be substituting a cash reward for the hotel night.

Q. WHAT IF I CANNOT MAKE IT TO THE EVENT, DO I STILL GET A FREE HOTEL NIGHT AT SOME OTHER TIME?

A. No. The extra hotel night must be used for one of the surrounding program nights. Example: Thursday – Friday, Friday – Saturday or Saturday – Sunday.

Q. DO I NEED TO RSVP FOR THE DINNER AND THE HOTEL NIGHT IF ACHIEVED?

A. Yes. You will be sent a congratulations email prompting you to RSVP for which ever tier applies.

Q. MAY I BRING MY SPOUSE TO DINNER?

A. Yes, you may bring your spouse/partner to dinner should you earn Tier 1 or 2, however there is a fee of \$155 CAD for your guest that will be charged when you RSVP.

Q. IF I EARN TIER 1 AND 2 AND I AM ATTENDING TWO ROAD TO SUCCESS EVENTS IN TWO DIFFERENT CITIES, MAY I GO TO DINNER IN ONE CITY AND USE THE HOTEL NIGHT IN ANOTHER?

A. No. If you earn the dinner and hotel night, you must use both in the same city.

Q. IF I EARN TIER 1, THE DINNER, AND AM ATTENDING TWO ROAD TO SUCCESS EVENTS IN TWO DIFFERENT CITIES, MAY I GO TO BOTH DINNERS?

A. No. You will only be allowed to attend one dinner.

Q. MAY I GIVE/TRANSFER MY HOTEL ROOM TO ANOTHER MARKET PARTNER WHO MAY BE TRAVELLING.

A. We will not be accepting any hotel room transfers. If you earn it, you must be the Market Partner on the reservation.