

# **ROAD TO SUCCESS EVENT QUESTIONS** FAQs

MONAT Global Canada ULC

## O: WHAT IS THE OUALIFICATION PERIOD FOR THE ROAD TO SUCCESS TRAINING INCENTIVE?

A: December 1, 2018, through May 1, 2019 at 11:59 EDT.

#### **O: WHO CAN TAKE ADVANTAGE OF THE ROAD TO SUCCESS TRAINING INCENTIVE?**

A: Only Market Partners in Canada that hold a career title of either Builder or Mentor by May 1, 2019 can participate in the incentive.

#### Q. IF I LOSE MY MENTOR (AMM, MM OR MMM) CAREER RANK BEFORE MAY 2019, AND HOLD A BUILDER CAREER RANK (AMB, MB, MMB) AM I STILL ABLE TO GO TO 1 OF THE BUILDER EVENTS? A. Yes.

#### Q. IF AN MP HITS A MENTOR RANK DURING THE QUALIFICATION PERIOD, WILL THEY BE INVITED TO THE MENTOR TRAINING?

A. Yes, the new Mentor will be invited to the Mentor Training.

#### Q. IF I LOSE MY CAREER RANK DURING THE QUALIFICATION PERIOD, WILL I BE ABLE TO ATTEND ONE **OF THE EVENTS?**

A. You will be invited to the event based on your career title as of May 1, 2019.

#### Q. AS A MENTOR, WILL I BE ABLE TO ATTEND ONE OF THE BUILDER EVENTS.

A. No, the builder events are exclusively for Builders.

#### Q. CAN I BRING A GUEST?

A. No, this event is for Market Partners only.

#### **O. CAN I GO TO BOTH BUILDER EVENTS?**

A. No, we ask that you choose 1.

#### NEW AND YOU INCENTIVE QUESTIONS

### O: WHAT IS THE OUALIFICATION PERIOD FOR THE ROAD TO SUCCESS NEW AND YOU INCENTIVE?

A: December 1, 2018, through May 1, 2019 at 11:59 EDT.

#### Q. WHAT DOES NEW PV MEAN?

A. When we say New, we are referring to any PV that comes from a newly sponsored MP. Example; you would attain 200 NEW PV on the sale of an Essentials Product Pack. Plus, we will recognize all PV from that new person towards you cumulative PV throughout the qualification period. (PV on Product Packs from your new MPs sponsored MPs does not count towards your cumulative PV).

#### Q. WHAT DOES YOU PV MEAN?

A. YOU PV means any volume that comes from your personal sales, your customer's sales, your existing VIP sales, and your new VIP sales.

#### Q. IF AN MP HITS A BUILDER RANK HALF WAY THROUGH THE INCENTIVE; EXAMPLE, IN FEBRUARY, DO THEY STILL HAVE THE SAME PV REQUIREMENTS?

A. Yes, although it may be more difficult for them, the PV requirements are cumulative, so they are able to attain it if they work hard in the last 3 months.

#### **O. HOW MANY NIGHTS HOTEL DO I EARN?**

A. You will earn 2 nights at the hotel hosting the event.