

MONAT IGNITE APAC 2027

HAMILTON ISLAND, 18 – 20 MAY, 2027

**FAQ FOR MARKET PARTNERS IN
AUSTRALIA & NEW ZEALAND**

**FAQ are subject to change*

July 1, 2026

Q: WHAT ARE THE DATES & LOCATION FOR IGNITE APAC 2027?

A: INGITE APAC 2027 will take place from May 18–20, 2027 at the Reef View Hotel, Hamilton Island in Queensland.

Q: WHO IS ELIGIBLE FOR IGNITE APAC 2027?

A: All Market Partners in Australia and New Zealand are eligible for IGNITE APAC 2027.

Q: I’M AN MP IN ANOTHER COUNTRY HOWEVER I AM RESIDING IN AUSTRALIA OR NEW ZEALAND. AM I ELIGIBLE TO QUALIFY?

A: Yes. In order to qualify, Market Partners must have resided in Australia or New Zealand for a minimum of 12 months prior to July 1, 2026. Additionally, a minimum of 50% of the qualifying Market Partner PV and all qualifying VIP enrolments must be within Australia or New Zealand.

Q: WHEN IS THE QUALIFICATION PERIOD?

A: The qualification period starts July 1, 2026 at 2:00 p.m. AEST | 4:00 p.m. NZST and ends January 1, 2027 at 3:59 p.m. AEDT | 5:59 p.m. NZDT.

Q: HOW DO I QUALIFY FOR IGNITE APAC 2027?

A: By meeting the qualifications listed out below, determined by your Career Rank as of July 1, 2026:

Qualification Period July 1, 2026 – January 1, 2027 (Qualifications close at 3:59 p.m. AEDT 5:59 p.m. NZDT)				
Enrolment & PV Requirement are Cumulative Across Qualification Period				
Tier	Career Rank: MP, AMP, MMP, AMB and MB as of July 1, 2026	Career Rank: MMB and above as of July 1, 2026	Enrolment Requirement	Award
Tier 1	8,000 PV	10,500 PV	<ul style="list-style-type: none">Personally Sponsor 2 MPsPersonally Sponsor 4 VIPs	Trip + Twin Shared Room
Tier 2	15,500 PV	18,000 PV	<ul style="list-style-type: none">Personally Sponsor 4 MPsPersonally Sponsor 8 VIPsDevelop 1 New Personal MMP**	Trip + Private Room
Tier 3	20,500 PV	25,500 PV	<ul style="list-style-type: none">Personally Sponsor 6 MPsPersonally Sponsor 16 VIPsDevelop 2 New Personal MMPs**	Trip for 2*** + Private Room
*Minimum Customer PV Requirement	5,500 PV	8,000 PV		
All Market Partners must be Paid-As MMP+ in December, 2026 to secure full qualification.				

**The minimum customer PV requirement applies to all tiers.*

***Your new Personal MMP must rank advance for the first time during the qualification period. Newly enrolled and existing personally enrolled Market Partners are both eligible.*

****Trip for 2 includes the qualifying Market Partner plus a spouse or non-MP guest.*

Personally sponsored Market Partners must enrol with a Product Pack to count towards qualification.

Personally sponsored VIP Customers must place an initial order of \$130 or more and have a Flexship scheduled for \$130 or more.

JULY DOUBLE PV INCENTIVE

Q: WHAT ARE THE DATES OF THIS INCENTIVE?

A: This incentive offer starts on July 1, 2026 and ends July 16, 2026 at 1:59 p.m. AEST | 3:59 p.m. NZST.

Q: WHAT ARE THE DETAILS OF THIS INCENTIVE?

A: From July 1–16 PV will be doubled towards your Ignite APAC 2027 Qualification Requirements.*

*PV is only doubled towards your Ignite APAC 2027 Qualifications. PV from personal purchases will also be doubled. Minimum PV from VIP and Retail Customers must still be met!

Q: WHEN WILL THE DOUBLE PV BE ADDED TO MY IGNITE TRACKER?

A: PV will be added to your tracked by August 16, 2026.

Q: WHAT IS INCLUDED IN THE IGNITE APAC 2027 TRIP?

A: The trip includes:

- Return flights from your nearest metropolitan airport (including standard baggage)
- Transfers from Hamilton Island Airport to the Reef View Hotel
- Two-night hotel accommodations at the Reef View Hotel, Hamilton Island in a twin-shared room (Tier 1) or a private room (Tiers 2 & 3)
- Group meals and activities
- Half-day MONAT Conference
- Tier 3 only – all the above for you and your spouse or non-MP approved guest

Q: WHAT IS NOT INCLUDED?

A: The following are not included:

- Transport to and from departure metro airport
- Breakfast
- Meals (unless specified)
- Room service
- Accompanying guest(s) airfare (unless included in Tier 3)
- Additional meals
- Incidental travel expenses
- Airport parking
- Childcare
- Additional baggage fees
- Airline seating upgrades
- Costs associated with delays, cancellations or missed connections
- Travel insurance
- Travel upgrades or preferred travel times, carriers or routes outside the approved dates and best available flights determined by MONAT

Q: HOW IS PERSONAL VOLUME CALCULATED?

A: Your Personal Volume is the sum of your personally purchased product PV together with the product PV purchased by your personally enrolled Retail and VIP Customers.

Q: WHAT DOES 'CUMULATIVE' MEAN IN REGARD TO PV AND PERSONAL ENROLMENTS?

A: For IGNITE APAC 2027, your results will be calculated over the entire course of the 6-month qualification period. This means your combined total PV and your combined total personally enrolled VIP Customers and Market Partners from July 1, 2026 at 2:00 p.m. AEST | 4:00 p.m. NZST – January 1, 2027 at 3:59 p.m. AEDT | 5:59 p.m. NZDT will be used to determine your eligibility for this incentive.

Q: WHAT HAPPENS IF MY CAREER RANK CHANGES DURING QUALIFICATION?

A: Qualification is based on your Career Rank as of July 1, 2026. Any promotions or rank reclassifications after this date do not change your qualification requirements.

Q: WHAT ARE THE VIP ENROLMENT REQUIREMENTS FOR IGNITE APAC 2027 QUALIFICATIONS?

A: A qualifying new VIP must be personally enrolled within the qualification period (July 1, 2026 at 2:00 p.m. AEST | 4:00 p.m. NZST – January 1, 2027 at 3:59 p.m. AEDT | 5:59 p.m. NZDT) with a minimum \$130 order and a \$130 Flexship order on file.

Q: IF A NEW VIP RETURNS AN ITEM, WILL THIS AFFECT MY QUALIFICATION?

A: Yes. Returned PV will be deducted from your qualification totals.

Q: IF A NEW VIP ENROLLED DURING THE IGNITE APAC 2027 QUALIFICATION PERIOD UPGRADES TO A MARKET PARTNER, WILL THEY COUNT FOR BOTH THE VIP AND MP PERSONAL ENROLMENT REQUIREMENT?

A: No. If a new VIP enrolled during the IGNITE APAC 2027 qualification period upgrades to a Market Partner during the same qualification period, they will count only as a new Market Partner towards your IGNITE APAC 2027 qualification. They cannot be counted towards both the VIP and Market Partner enrolment requirements.

Q: WHAT ARE THE REQUIREMENTS FOR THE TIERS 2 & 3 NEW MMP QUALIFICATION REQUIREMENT?

A: To qualify:

- Tier 2: Develop one (1) first-time Managing Market Partner (MMP) during the qualification period.
- Tier 3: Develop two (2) first-time Managing Market Partners (MMPs) during the qualification period.

The qualification period runs from July 1, 2026 at 2:00 p.m. AEST | 4:00 p.m. NZST through January 1, 2027 at 3:59 p.m. AEDT | 5:59 p.m. NZDT. Both newly enrolled and existing personally enrolled Market Partners are eligible to qualify as first-time MMPs.

Q: WHAT IF I LIVE CLOSE TO THE EVENT LOCATION?

A: Attendees located within approximately two hours of the Port of Airlie may be asked to arrange their own transport to the Port, with MONAT taking care of a boat transfer. Eligible reimbursement details will be provided.

Q: IF I DRIVE TO THE EVENT, WILL I BE REIMBURSED?

A: Eligible attendees may receive reimbursement based on the approved kilometre rate or equivalent airfare value, whichever is lower.

Q: WILL I NEED TO PAY FOR PARKING AT THE PORT OF AIRLIE?

A: No. While you will need to pay for your parking on the day, you will be able to submit your parking costs to MONAT (eligible for 18–20 May only) for reimbursement at the same time as your drive reimbursement request.

Q: WHEN WILL REIMBURSEMENTS BE PAID?

A: Approved reimbursements will be processed after the completion of the event and must be submitted to eventsANZ@monatglobal.com no later than July 16, 2027.

Q: HOW DO I SUBMIT MY REIMBURSEMENT REQUEST?

A: Submit your reimbursement request to eventsANZ@monatglobal.com along with your name, ID, departure address (must be the address on file), kilometres driven, and parking invoice attached, no later than July 16, 2027.

Q: CAN I BOOK MY OWN FLIGHTS?

A: Please do not book your own flights. Our appointed travel provider will contact qualified attendees to arrange travel.

Q: I'M CURRENTLY LIVING AT AN ADDRESS THAT DIFFERS TO THAT OF MY HOME ADDRESS ON MY MONAT ACCOUNT. WILL MY FLIGHT BE DEPARTING FROM MY NEW LOCATION?

A: No. All flights covered by MONAT are from your nearest metro airport to your address listed on your MONAT account as of July 1, 2026 unless otherwise approved by MONAT.

Q: WHEN WILL I BE NOTIFIED OF MY QUALIFICATION?

A: Recognition for pre-qualifiers will be completed frequently across the qualification period via the MONAT Market Partner Official Facebook and Instagram pages. Official and final qualification confirmations will be communicated after January 16, 2027 once the full qualification period is complete.

Q: MY ROOM IS DIFFERENT FROM SOMEONE ELSE WHO EARNED THE SAME TIER. WHY?

A: Room layouts and views may vary depending on hotel inventory. Where required, room allocation may be determined by cumulative qualification performance.

Q: WHERE WILL MY ROOM BE LOCATED?

A: Accommodation may be spread across multiple buildings or room types within the host property.

Q: CAN I CHOOSE MY ROOMMATE?

A: Tier 1 achievers will have the opportunity to nominate preferred rooming partners during registration. While every effort will be made to accommodate requests, this cannot be guaranteed.

Q: IS THERE A SEPARATE TRIP FOR NEW ZEALAND?

A: No. Australia and New Zealand achievers will celebrate together at IGNITE APAC 2027.

Q: IF I EARN THE TRIP BUT CANNOT ATTEND, CAN SOMEONE ELSE GO?

A: No. Trips are non-transferable and cannot be exchanged for cash or alternative rewards.

Q: MAY I BRING A GUEST?

A: Guest eligibility depends on the qualification tier. Where applicable, guests must be at least 18 years of age and may not be current Market Partners.

Q: MAY I BRING MY CHILD?

A: Nursing infants aged 24 months or younger may attend with their registered parent. Otherwise, attendees must meet the minimum event age requirements. If you are likely to be travelling with a nursing infant, please contact the Events Team by January 16, 2027, or earlier if possible.

Q: IF I AM A NURSING MOTHER OF A CHILD <24 MONTHS OLD, WILL I BE SHARING A ROOM WITH ANOTHER MARKET PARTNER AT TIER 1?

A: No. If you notify the MONAT Events team when completing your registration (prior to the trip), we will arrange a private room for you and your baby. If you are likely to be travelling with a nursing infant, please contact the Events Team by January 16, 2027, or earlier if possible.

Q: CAN I PAY TO BRING MY FAMILY OR EXTEND MY TRIP?

A: Yes. Market Partners who would like to bring their families or extend their trip may do so at their own cost. MONAT will work with such special requests at the time of registration and determine the difference between the prize accommodation and flight costs and the costs associated with accommodating your family, to determine the gap cost that the Market Partner will need to cover. This can be paid directly to the travel partner to allow for each family to travel on the same itinerary.

Q: CAN I BOOK FLIGHTS AND ACCOMODATION FOR MY FAMILY AHEAD OF THE FINAL QUALIFICATION AND REGISTRATION PROCESS?

A: Yes. However, reimbursement amounts will not be confirmed until after the qualification period ends on January 16, 2027. Reimbursement will be provided as a fixed amount per qualifier, based on the nearest major metropolitan airport to your departure location. If you choose to book travel before reimbursement amounts are confirmed, you do so at your own discretion.

Q: I HAVE A PREFERRED FLIGHT OR FLIGHT CARRIER FOR TRAVEL TO HAMILTON ISLAND – CAN I REQUEST THIS?

A: All flight prizes are the most cost-effective flights available from your nearest metro airport on the travel dates as determined by MONAT. Should you wish to travel outside of these parameters, you will be responsible for covering the cost of the gap (if any) in flight costs. This will be determined on a case-by-case basis with our travel partner.

Q: I DIDN'T QUALIFY FOR MONAT IGNITE APAC 2027 – CAN I PAY TO ATTEND ANYWAY?

A: No. Only qualified Market Partners may attend the MONAT IGNITE APAC 2027 trip.

Q: WHAT HAPPENS ONCE I QUALIFY?

A: Once the qualification period concludes, all qualified attendees will receive a registration email with instructions for confirming attendance and arranging travel through our designated travel provider.

MONAT reserves the right to amend event dates if required.