

MONAT Motor Club EV Bonus

FAQ for Market Partners in Australia

*FAQ are subject to change

Q. WHAT IS THE ELECTRIC VEHICLE (EV) BONUS?

A. Market Partners who upgrade to or enroll into the MONAT Motor Club with an electric vehicle will be given an additional 1-time bonus. This bonus will be paid on the weekly commission following acceptance of the upgrade/enrollment. Market Partners enrolling into the Motor Club for the first time with an Electric Vehicle will be paid the Electric Vehicle down payment amount, while a current member of the Motor club who upgrades to a new Electric Vehicle will receive the Upgrade to Electric Vehicle Bonus.

*Please refer to the chart at the bottom of the page for the Bonus amounts to be paid in each Country.

Q. WHAT IS AN ELECTRIC VEHICLE?

A. MONAT will be considering any vehicle that is fully electric or is plug-in hybrid electric (PHEV) to be an electric vehicle and therefore qualifies for the EV Car Bonus.

Q. WHO IS ELIGIBLE FOR THE ELECTRIC VEHICLE?

A. As of March 01, 2022, all North American Senior Executive Directors, who choose one of the Electric Vehicles options available with Jaguar or Range Rover are eligible. European and Australian Motor Club qualifiers are eligible for the bonus with an upgrade or enrollment of an electric Jaguar or Land Rover model.

Q. WHAT IF I CURRENTLY HAVE AN ELECTRIC VEHICLE WITH THE MONAT MOTOR CLUB, DO I GET THE BONUS?

A. Yes, those who prior to March 01, 2022, enrolled or upgraded to an Electric Jaguar, Range Rover (or the very few discontinued Cadillac models) vehicles will also be awarded the 1-time Upgrade to Electric Vehicle bonus as well. Motor Club Down payment and Electric Vehicle Bonus Chart

| Motor Club Enrollment & Upgrades | U.S.A | CAN | U.K. | POL | IRE | ES | LT | AU |
|-----------------------------------|----------|----------|---------|-----------|---------|---------|---------|----------|
| Standard Vehicle DownPayment | \$ 1,500 | \$ 1,800 | £ 3,000 | 16,200 zł | € 3,750 | 3,750 € | 3,750 € | \$ 4,200 |
| Electric Vehicle DownPayment | \$ 2,500 | \$ 3,000 | £ 3,750 | 19,950 zł | € 4,650 | 4,650 € | 4,650 € | \$ 5,600 |
| Upgrade to Electric Vehicle Bonus | \$ 1,000 | \$ 1,200 | £ 750 | 3,750 zł | € 900 | 900 € | 900 € | \$ 1,400 |

Q. WHO SHOULD I CONTACT IF I WANT TO APPLY/UPGRADE TO A QUALIFYING ELECTRIC VEHICLE?

A. Should you wish to upgrade your current Vehicle to a qualifying electric model, please email: motorclub@monatglobal.com. Please also follow the same process as outlined in the Motor Club FAQ/Terms and Conditions should you wish to enroll with an Electric Vehicle.