



## *“Fall Trip: Las Vegas!”*

FAQs for Market Partners



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### **Q: WHAT IS THE LOCATION AND WHAT ARE THE DATES FOR THE FALL TRIP: LAS VEGAS?**

A: Las Vegas, Nevada; Travel is Oct. 3 through Oct. 6, 2017.

### **Q: WHAT IS THE QUALIFICATION PERIOD?**

A: October 1, 2016 through July 31, 2017.

### **Q: WHO IS ELIGIBLE TO PARTICIPATE FOR THE FALL TRIP: LAS VEGAS?**

A: All Market Partners in the U.S. and in Canada are eligible for the trip.

### **Q: HOW CAN I QUALIFY FOR THE FALL TRIP: LAS VEGAS?**

A: Market Partners must have a qualifying month in five out of six months in any rolling six-month period during the incentive qualification period—October 1, 2016 through July 31, 2017. There are two ways to have a qualifying month:

1. Achieve 1000PV or more in the month. No more than 500PV from your own purchases will count toward this total.
2. Achieve 500PV and enroll two new Market Partners with Product Packs.

Any combination of these in a rolling five out of six-month period will qualify the Market Partner for the fall Vegas trip.

Earners must be in good standing with the company to receive reward.

### **Q: WHAT IS THE OFFER IN DETAIL?**

A: Beginning October 1, 2016 and ending July 31, 2017, all MONAT Market Partners who have a five qualifying months in any rolling six month period qualify for a 2-night, 3-day trip to Las Vegas in fall, 2017.

### **Q: WHAT IS A ROLLING FIVE OUT OF SIX MONTH PERIOD?**

A: Market Partners will need a qualifying month in five out of six months. The specific months do not matter, and are simply determined by the MPs activity—i.e., at 1000PV or with 500PV and two new Market Partners enrolled with Product Packs. For example, a Market Partner has a qualifying month in February, but not in March. To qualify, this MP would need qualifying months in April, May, June and July. That would then comprise the five out of six months.

In short, to qualify, within any six months during the qualification period, a Market Partner needs five months with any combination of 1000PV or more, or 500PV and two new Market Partners who enroll with a Product Pack.



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### **Q: DO MONTHS I USE TO QUALIFY FOR THE SPRING LAS VEGAS TRIP COUNT FOR THE FALL LAS VEGAS TRIP?**

A: No. But, the qualification period overlaps, so anyone who completes qualifying for the Spring trip can immediately begin qualifying for the Fall trip. The qualifying period for the Fall trip is August 2016 through January 2017. Market Partners who have the five months of 1000PV+ needed by December 2016 (five months) can use January as their first qualifying month for the Fall trip.

### **Q: HOW MUCH OF MY OWN PURCHASES CAN BE APPLIED TO THE 1000PV NEEDED EACH MONTH?**

A: No more than 500PV from your own purchases will count toward the monthly 1000PV requirement.

### **Q: WHAT IS INCLUDED IN THE TRIP?**

A:

- One round-trip airline ticket (coach) to Las Vegas
- Two nights stay at the Las Vegas Hotel
- A welcome cocktail
- All Market Partners who, in addition, enroll three or more MPs with a Product Pack during this period will also enjoy an exclusive recognition dinner in Las Vegas

### **Q: WHAT IS NOT INCLUDED IN THE TRIP?**

A:

- Ground transportation
- Meals (except for the welcome dinner and recognition dinner for those who qualify)
- Any activities you choose to participate in

### **Q: CAN I BRING SOMEONE WITH ME?**

A: All trip earners have the option of bringing one guest. The guest can share the provided room. The airfare and any additional hotel room is the responsibility of the trip earner and/or guest. The guest cannot be a Market Partner.

### **Q: IF I EARN THE TRIP, BUT CAN'T GO, CAN I RECEIVE A SUBSTITUTE REWARD OR ALLOW SOMEONE TO GO IN MY PLACE?**

A: No. Only the trip earner can participate in this trip. No substitutions nor cash equivalents will be awarded.

MONAT reserves the right to adjust event dates without prior notification.