



# *2016 Incentive Trip*

Market Partner FAQs



MONAT GLOBAL



MONAT GLOBAL

## ***2016 Incentive Trip***

Market Partner FAQs

---

### **Q: WHAT IS THE LOCATION AND WHAT ARE THE DATES FOR THE 2016 INCENTIVE TRIP?**

A: Hawaii; Thursday, Nov. 3 through Monday, Nov. 7, 2016.

### **Q: WHAT IS THE QUALIFICATION PERIOD?**

A: April 1, 2016 through August 31, 2016

### **Q: HOW CAN I QUALIFY FOR THE 2016 INCENTIVE TRIP?**

A: Market Partners earn points for the following achievements based on their Career Title as of April 1, 2016.

#### **MARKET PARTNER, MENTOR AND BUILDER QUALIFICATIONS:**

<b>ACHIEVEMENT</b>	<b>POINTS</b>	<b>COMMENTS</b>
Enroll a new MP	5	(plus 5 for a total of 10 Points if they purchase a Product Pack)
Enroll a new VIP	3	
3500 GV	10	(20 points for 7000 GV)
Paid-As Consistency	10	(reach paid-as current Career Rank, MMB ranks and higher)
Rank advancement MMP	20	
Matching advancement MMP	20	To the sponsor (same rule as the comp plan)
Rank advancement MMB	50	
Matching advancement MMB	50	To upline MMB (same rule as the comp plan)



MONAT GLOBAL

## ***2016 Incentive Trip***

Market Partner FAQs

—

ACHIEVEMENT	POINTS	COMMENTS
Rank advancement MM	75	
Matching advancement MM	75	To upline MM (same rule as the comp plan)
Rank advancement AED	100	

MONAT will take the top 50 point earners to Hawaii. A minimum of 500 points is required to qualify for the 2016 Incentive Trip.

### **DIRECTOR QUALIFICATIONS**

MONAT Directors must fulfill the following to qualify for the 2016 Incentive Trip:

- Enroll a minimum of 5 new MPs and 10 new VIPs.
- Promote one new MMB direct to you (must meet paid-as status all months following their promotion).
- Achieve paid-as AED or higher status 4 out of 5 months.
  - o Directors can also use a "lifeline" for one of the four required months. Earn a lifeline by promoting a new Director in your personal group (your new Director must meet paid-as status all months following their promotion).

Directors who qualify are in addition to the 50 Market Partners who qualify through the point system outlined above.

### **Q: WHAT IS INCLUDED IN THIS TRIP?**

A: The following is all included:

- Roundtrip airfare from the airport closest to you to the final destination.
- Roundtrip ground transportation from the destination airport to the resort.
- Lodging at the resort
- All group meals
- All group excursions



MONAT GLOBAL

## ***2016 Incentive Trip***

Market Partner FAQs

---

### **Q: IF I QUALIFY, DOES A GUEST TRAVEL WITH ME AT NO CHARGE?**

A: Qualifying only entitles the qualifier to travel. However, qualifiers have the option of buying-in for spouse and children:

- \$1,200 for spouse
- \$600 each for up to two children
- Children must be 17 or younger
- Must share awardee's guestroom. Maximum occupancy of the awardee's guestroom is two adults and two children 17 or younger.
- Buy-in includes ground transportation at destination, lodging, and group meals and excursions.
- **Airfare is not included.**
- Guests cannot be Market Partners. Only non-MPs are allowed to accompany trip earners.

### **Q. HOW DO I EARN BONUS POINTS IN APRIL?**

A. Market Partners below Director who earn a minimum of 50 points in April according to the point chart will receive an additional 50 points.

### **Q: I REGISTERED FOR A SPRING FORWARD! REGIONAL BY MARCH 18, 2016, SO I RECEIVED 25 POINTS. DOES THAT COUNT TOWARD THE 50 I NEED IN APRIL FOR THE 50 ADDITIONAL POINTS?**

A: No. To qualify for 50 additional points, you must earn a minimum of 50 points for actions you do in April, as outlined in the point chart.